

Finansrapporter



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Sales Forecast to Actual

(Based on Actuals to Date and Budgeted Values for Future Dates)

Confidential

Rev Date

13-Aug-13

	Jan					Feb					Mar				Q1	
	Budget	Actual	Variance	%		Budget	Actual	Variance	%		Budget	Actual	Variance	%	Variance	%
Sales, Retail - North America	420,784	429,029	8,246	1.96%	Sales, Retail - North America	408,184	417,870	9,686	2.37%	Sales, Retail - North America	402,804	407,477	4,673	1.16%	22,605	1.84%
Sales, Retail - EU	351,316	361,113	9,797	2.79%	Sales, Retail - EU	331,288	330,370	(918)	-0.28%	Sales, Retail - EU	306,330	317,132	10,802	3.53%	19,681	1.99%
Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		-	
	772,099	790,142	18,042	2.34%		739,472	748,240	8,768	1.19%		709,134	724,609	15,475	2.18%	42,286	1.90%
	Apr					May					Jun				Q2	
	Budget	Actual	Variance	%		Budget	Actual	Variance	%		Budget	Actual	Variance	%	Variance	%
Sales, Retail - North America	422,229	425,469	3,240	0.77%	Sales, Retail - North America	473,481	489,191	15,710	3.32%	Sales, Retail - North America	522,193	523,061	868	0.17%	19,818	1.40%
Sales, Retail - EU	324,014	326,686	2,672	0.82%	Sales, Retail - EU	313,897	325,257	11,360	3.62%	Sales, Retail - EU	353,183	359,558	6,375	1.80%	20,407	2.06%
Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		-	
	746,243	752,155	5,913	0.79%		787,378	814,448	27,070	3.44%		875,377	882,619	7,242	0.83%	40,225	1.67%
	Jul					Aug					Sep				Q3	
	Budget	Actual	Variance	%		Budget	Actual	Variance	%		Budget	Actual	Variance	%	Variance	%
Sales, Retail - North America	489,626	506,064	16,438	3.36%	Sales, Retail - North America	475,286	479,806	4,520	0.95%	Sales, Retail - North America	455,597	479,184	23,587	5.18%	44,545	3.14%
Sales, Retail - EU	345,694	339,255	(6,438)	-1.86%	Sales, Retail - EU	318,152	322,760	4,608	1.45%	Sales, Retail - EU	297,401	307,244	9,843	3.31%	8,013	0.83%
Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		-	
	835,320	845,320	10,000	1.20%		793,439	802,566	9,127	1.15%		752,998	786,428	33,431	4.44%	52,558	2.21%
	Oct					Nov (Budget)					Dec (Budget)				Q4	
	Budget	Actual	Variance	%		Budget	Actual	Variance	%		Budget	Actual	Variance	%	Variance	%
Sales, Retail - North America	558,976	556,981	(1,996)	-0.36%	Sales, Retail - North America	630,960	630,960	-		Sales, Retail - North America	657,840	657,840	-		(1,996)	-0.10%
Sales, Retail - EU	343,353	350,735	7,381	2.15%	Sales, Retail - EU	349,907	349,907	-		Sales, Retail - EU	348,608	348,608	-		7,381	0.71%
Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		-	
	902,329	907,715	5,386	0.60%		980,867	980,867	-			1,006,448	1,006,448	-		5,386	0.19%
Running Bal.	Q1				Running Bal.	Q1				Running Bal.	Q3					
	Budget	Actual	Variance	%		Budget	Actual	Variance	%		Budget	Actual	Variance	%		
Sales, Retail - North America	1,231,772	1,254,376	22,605	1.84%	Sales, Retail - North America	2,649,675	2,692,098	42,422	1.60%	Sales, Retail - North America	4,070,185	4,157,152	86,968	2.14%		
Sales, Retail - EU	988,934	1,008,615	19,681	1.99%	Sales, Retail - EU	1,980,028	2,020,116	40,088	2.02%	Sales, Retail - EU	2,941,275	2,989,375	48,101	1.64%		
Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-			
	2,220,706	2,262,992	42,286	1.90%		4,629,703	4,712,214	82,511	1.78%		7,011,459	7,146,528	135,068	1.93%		
Running Bal.	Q3				Running Bal.	Q4				Running Bal.	Q4					
	Budget	Actual	Variance	%		Budget	Actual	Variance	%		Budget	Actual	Variance	%		
Sales, Retail - North America	4,070,185	4,157,152	86,968	2.14%	Sales, Retail - North America	5,917,961	6,002,933	84,972	1.44%	Sales, Retail - North America	5,917,961	6,002,933	84,972	1.44%		
Sales, Retail - EU	2,941,275	2,989,375	48,101	1.64%	Sales, Retail - EU	3,983,143	4,038,625	55,482	1.39%	Sales, Retail - EU	3,983,143	4,038,625	55,482	1.39%		
Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-		Sales, Retail - Other	-	-	-			
	7,011,459	7,146,528	135,068	1.93%		9,901,103	10,041,557	140,454	1.42%		9,901,103	10,041,557	140,454	1.42%		

Trial Balance

Income/Balance



Balance Sheet

Income Statement

Account No.	Name	Beginning Balance	Debits	Credits	Ending Balance
1110	Land and Buildings	1,479,481	-	-	1,479,481
2110	Resale Items	1,169,496	7,224,615	7,407,207	986,904
2120	Finished Goods	906,591	5,300,693	5,296,000	911,283
1210	Operating Equipment	582,872	-	-	582,872
2130	Raw Materials	573,477	131,638	134,224	570,891
2940	Giro Account	445,886	-	196,645	249,241
5630	Purchase VAT 25 %	255,230	1,405,307	1,406,755	253,782
2310	Customers Domestic	239,138	9,293,120	9,286,636	245,622
2920	Bank, LCY	202,847	-	-	202,847
2320	Customers, Foreign	133,701	222,241	222,241	133,701
5310	Revolving Credit	85,087	8,387,233	7,775,887	696,433
1310	Vehicles	49,474	-	-	49,474
2330	Accrued Interest	33,531	-	-	33,531
5810	Withholding Taxes Payable	13,116	-	-	13,116
2810	Bonds	11,861	-	-	11,861
5920	Corporate Taxes Payable	10,979	-	-	10,979
5710	Fuel Tax	3,167	-	-	3,167
2340	Other Receivables	2,031	-	-	2,031
5750	CO2 Tax	1,583	-	-	1,583
2910	Cash	1,133	-	-	1,133
5631	Purchase VAT 10 %	200	1,157	1,084	273
6950	Sales of Service Contracts	-	-	-	-
8420	Entertainment and PR	-	-	-	-
7490	Cost of Resources Used	-	-	-	-
2100	Inventory	-	-	-	-
9260	Payment Tolerance Granted	-	-	-	-
1100	Land and Buildings	-	-	-	-
7193	Purchase Variance, Retail	-	-	-	-
2111	Resale Items (Interim)	-	-	-	-
8110	Cleaning	-	5,184	-	5,184
2112	Cost of Resale Sold (Interim)	-	-	-	-
9110	Interest on Bank Balances	-	-	-	-
1002	ASSETS	-	-	-	-

KEY PERFORMANCE METRICS

1/1/2013..6/30/2013

Profitability Indicators		Target
Net Income for Period	50,356	(197,960) 
Gross Margin	20%	39% 
Profit Margin	1.5%	-6.2% 

Liquidity Indicators	
Current Ratio	124.49
Quick Ratio	33.01

Solvency Indicators	
Interest cover	2.8
Debt Ratio	8%
Debt to Equity	9%
Capitalization Ratio	8%

Operating Performance Ratios	
Working Capital Turnover	1.8
Fixed Asset Turnover	6.1
Total Asset Turnover	1.4

Balance Sheet	
Fixed Assets	1.14 M
Current Assets	3.66 M
Total Assets	4.80 M
Current Liabilities	0.03 M
Long Term Loans	0.37 M
Equity	4.40 M
Total Liabilities	4.80 M
Capital Employed	4.77 M
Working Capital	3.63 M

Activity	
Days Sales Outstanding (DSO)	28 Days
Accounts Payable Days	3 Days
Inventory Days	184 Days

Tax Management	
Effective Tax Rate	0.0%

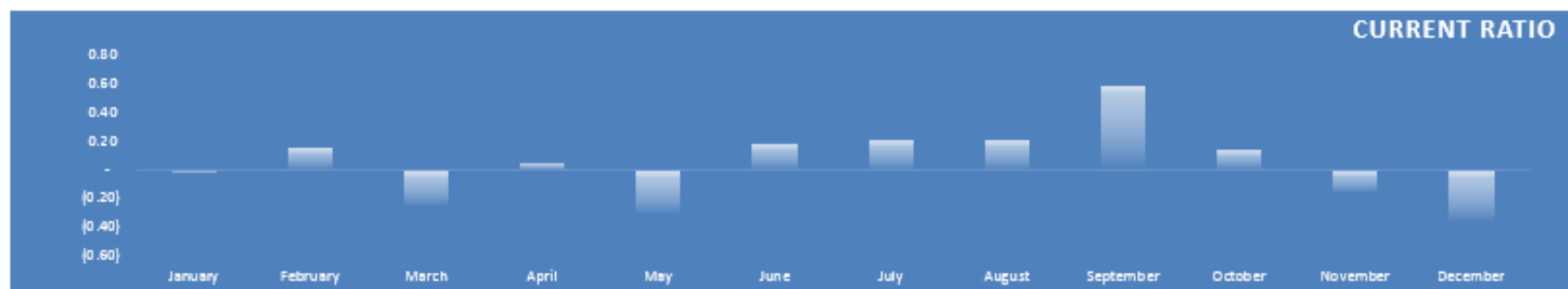


Targets shown are calculated from the firm's General Ledger Budgets. Additional targets can be entered and tracked in this report.

Working Capital & Current Ratio

Report Date 10/14/2012

2013												
	January	February	March	April	May	June	July	August	September	October	November	December
Current Assets	20,862	(102,951)	154,136	(30,723)	156,751	(84,657)	(97,561)	(120,287)	(354,673)	(76,316)	89,592	260,847
Current Liabilities	(595,317)	(673,269)	(587,889)	(567,684)	(484,725)	(473,431)	(470,034)	(582,453)	(600,319)	(543,979)	(549,853)	(700,549)
Working Capital	616,179	570,318	742,025	536,961	641,476	388,774	372,473	462,167	245,645	467,662	639,444	961,397
Current Ratio	(0.04)	0.15	(0.26)	0.05	(0.32)	0.18	0.21	0.21	0.59	0.14	(0.16)	(0.37)



Trial Balance versus Prior Year

Date
9/10/2013

Current Period01/01/2014..01/31/2014

Prior Year01/01/2013..01/31/2013

Global Dimension 1 Filter•

Global Dimension 2 Filter•

Account Type

Begin-Total

End-Total

Heading

Posting

Total

Income/Balance

Balance Sheet

Income Statement

Blocked

FALSE

Reconciliation Account

FALSE

TRUE

No.	Name	Account Type	Net Change	Net Change % of Prior Year	Net Change (Prior Year)	Balance at End Date	Balance % of Prior Year	Balance at End date (prior year)
10000	ASSETS	Begin-Total	-	-	-	-	-	-
11000	Current Assets	Begin-Total	-	-	-	-	-	-
11100	Liquid Assets	Begin-Total	-	-	-	-	-	-
11200	Cash	Posting	-	-	565,566.88	4,714,196.51	204.2	2,308,237.97
11400	Bank, Checking	Posting	-	-	-	-	-	-
11500	Bank Currencies	Posting	-	-	-	-	-	-
11600	Bank Operations Cash	Posting	-	-	-	-	-	-
11700	Liquid Assets, Total	End-Total	-	-	565,566.88	4,714,196.51	204.2	2,308,237.97
12000	Securities	Begin-Total	-	-	-	-	-	-
12100	Bonds	Posting	-	-	-	-	-	-
12200	Other Marketable Securities	Posting	-	-	-	-	-	-
12300	Securities, Total	End-Total	-	-	-	-	-	-
13000	Accounts Receivable	Begin-Total	-	-	-	-	-	-
13100	Customers, North America	Posting	552,219.84	(1,429.2)	(38,638.44)	1,434,183.81	236.7	605,988.46
13200	Customers, EU	Posting	408,306.59	6,314.3	6,466.41	1,246,892.26	134.4	927,679.89
13300	Accrued Interest	Posting	-	-	-	-	-	-
13350	Other Receivables	Posting	-	-	-	-	-	-
13400	Accounts Receivable, Total	End-Total	960,526.43	(2,985.6)	(32,172.03)	2,681,076.07	174.8	1,533,668.35
13500	Purchase Prepayments	Begin-Total	-	-	-	-	-	-
13510	Vendor Prepayments	Posting	-	-	-	-	-	-
13540	Purchase Prepayments, Total	End-Total	-	-	-	-	-	-
14000	Inventory	Begin-Total	-	-	-	-	-	-
14100	Inventory, North America	Posting	(156,647.18)	(47.8)	327,804.76	577,292.25	42.4	1,362,892.33
14200	Inventry, EU	Posting	(78,589.63)	(27.6)	284,514.58	385,194.85	40.5	950,930.77
14300	Cost of Goods Sold (Interim)	Posting	-	-	-	-	-	-
14500	Inventory, Total	End-Total	(235,236.81)	(38.4)	612,319.34	962,487.10	41.6	2,313,823.10
15950	Current Assets, Total	End-Total	725,289.62	63.3	1,145,714.19	8,357,759.68	135.8	6,155,729.42
16000	Fixed Assets	Begin-Total	-	-	-	-	-	-
16100	Vehicles	Begin-Total	-	-	-	-	-	-

Trial Balance versus Budget

Report Filters

Date Filter 01/01/2013..12/31/2013
 Global Dimension 1 Filter *
 Global Dimension 2 Filter *
 Budget Filter 2013

Account Type

Begin-Total

End-Total

Heading

Posting

Total

Income/Balance

Balance Sheet

Income Statement

Account No.	Name	Net Change	% of Budget (Net Change)	Budgeted Net Change	Balance	% of Budget
10000	ASSETS	-	-	-	-	
11000	Current Assets	-	-	-	-	
11100	Liquid Assets	-	-	-	-	
11200	Cash	2,971,525	102.1	2,910,369	4,714,197	
11400	Bank, Checking	-	-	-	-	
11500	Bank Currencies	-	-	-	-	
11600	Bank Operations Cash	-	-	-	-	
11700	Liquid Assets, Total	2,971,525	102.1	2,910,369	4,714,197	
12000	Securities	-	-	-	-	
12100	Bonds	-	-	-	-	
12200	Other Marketable Securities	-	-	-	-	
12300	Securities, Total	-	-	-	-	
13000	Accounts Receivable	-	-	-	-	
13100	Customers, North America	237,337	97.9	242,495	881,964	
13200	Customers, EU	(82,628)	99.1	(83,364)	838,586	
13300	Accrued Interest	-	-	-	-	
13350	Other Receivables	-	-	-	-	
13400	Accounts Receivable, Total	154,709	97.2	159,131	1,720,550	
13500	Purchase Prepayments	-	-	-	-	
13510	Vendor Prepayments	-	-	-	-	
13540	Purchase Prepayments, Total	-	-	-	-	
14000	Inventory	-	-	-	-	
14100	Inventory, North America	(301,148)	30.6	(983,865)	733,939	
14200	Inventory, EU	(202,632)	23.8	(852,748)	463,784	
14300	Cost of Goods Sold (Interim)	-	-	-	-	
14500	Inventory, Total	(503,780)	27.4	(1,836,612)	1,197,724	
15950	Current Assets, Total	2,622,455	212.7	1,232,888	7,632,470	

Trial Balance by Month

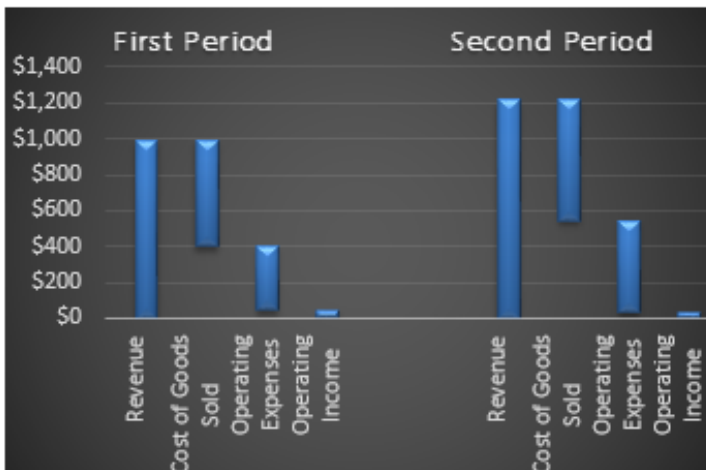
Year 2013

Account No. ▼	Account Name	Account Type ▼	January	February	March	April
25000	Long-term Liabilities	Begin-Total	-	-	-	-
25100	Long-term Bank Loans	Posting	(1,417,373)	(1,417,373)	(1,417,373)	(1,417,373)
25200	Mortgage	Posting	(1,098,174)	(1,098,174)	(1,098,174)	(1,098,174)
25300	Deferred Taxes	Posting	(615,602)	(615,602)	(717,096)	(717,096)
25400	Long-term Liabilities, Total	End-Total	(3,131,149)	(3,131,149)	(3,232,643)	(3,232,643)
25995	Total Liabilities	End-Total	(8,988,316)	(8,457,497)	(8,661,629)	(9,938,041)
30000	EQUITY	Heading	-	-	-	-
30100	Capital Stock	Posting	(2,269,204)	(2,269,204)	(2,269,204)	(2,269,204)
30200	Retained Earnings	Posting	-	-	-	-
30400	Net Income for the Year	Total	718	45,421	235,809	214,997
30500	Total Stockholder's Equity	Total	(2,268,486)	(2,223,783)	(2,033,395)	(2,054,207)
39950	TOTAL LIABILITIES AND EQUITY	Total	(11,257,520)	(10,726,701)	(10,930,833)	(12,207,245)
40000	REVENUE	Begin-Total	-	-	-	-
44000	Sales of Retail	Begin-Total	-	-	-	-
44100	Sales, Retail - North America	Posting	(10,911,998)	(11,329,869)	(11,737,346)	(12,162,815)
44200	Sales, Retail - EU	Posting	(8,712,690)	(9,043,060)	(9,360,192)	(9,686,878)
44300	Sales, Retail - Other	Posting	-	-	-	-
44500	Total Sales of Retail	End-Total	(19,624,688)	(20,372,928)	(21,097,538)	(21,849,693)
45000	Sales Discounts	Begin-Total	-	-	-	-
45100	Discounts, Retail - North Amer	Posting	378,329	389,891	400,784	412,736
45200	Discounts, Retail - EU	Posting	358,133	369,358	379,708	390,036
49950	Total Revenue	End-Total	(18,888,226)	(19,613,679)	(20,317,046)	(21,046,921)
50000	COGS	Begin-Total	-	-	-	-
52000	Cost of Goods Sold	Begin-Total	-	-	-	-
52300	COGS, Retail - EU	Posting	4,832,391	5,012,080	5,188,077	5,370,287
52400	COGS, Retail - Other	Posting	-	-	-	-
54000	Cost Adjustments	Begin-Total	-	-	-	-
54100	Purchases	Posting	13,632,078	13,632,078	13,632,615	14,871,308
54400	Discounts Received	Posting	(456,511)	(456,511)	(456,522)	(481,295)

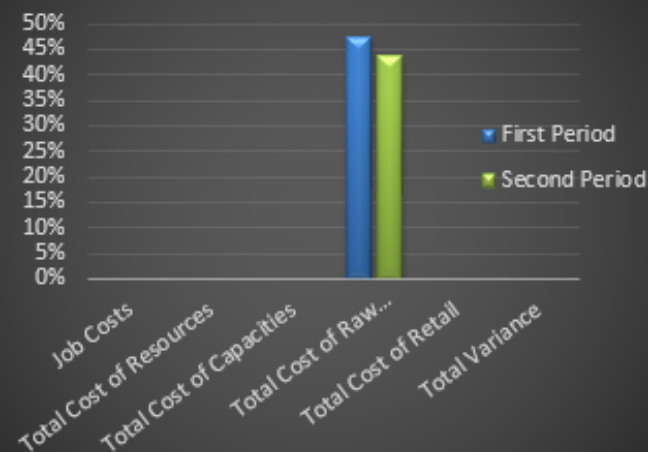
Profit & Loss Variance

	Start	End
First Period	1/1/2013	1/31/2013
Second Period	2/1/2013	2/28/2013
Exclude Closing Entries	TRUE	

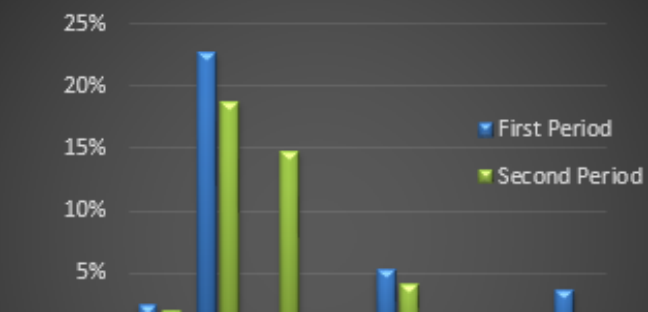
		First Period	Second Period	VARIANCE	
Account No	Description			Amount	%
REVENUE					
41300	Total Sales of Jobs	-	-	-	-
41500	Contracts	-	-	-	-
42500	Total Sales of Resources	-	-	-	-
43500	Materials	827,677	1,032,458	204,780	25%
44500	Total Sales of Retail	141,703	156,465	14,762	10%
45000	Consulting Fees - Dom.	28,125	35,156	7,031	25%
45100	Dom.	63	252	189	300%
45200	Discount Granted	(5,128)	(5,001)	127	(2%)
TOTAL REVENUE		992,440	1,219,330	226,889	23%
COST OF GOODS SOLD					
51000	Job Costs	-	-	-	-
52300	Total Cost of Resources	-	-	-	-
52500	Total Cost of Capacities	-	-	-	-
53900	Materials	(470,609)	(532,209)	(61,600)	13%
54900	Total Cost of Retail	(124,708)	(141,060)	(16,352)	13%
57900	Total Variance	-	-	-	-
TOTAL COST OF GOODS SOLD		(595,317)	(673,269)	(77,952)	13%
GROSS PROFIT		397,124	546,060	148,937	38%



Direct Costs as a Percentage of Revenue



Operating Expenses as a Percentage of Revenue



Year	2011
Exclude Closing Entries	TRUE

Account Number	Account Name	January	February	March	April	May	June	July	August	September	October	November	December	2011
Revenue														
6195	Total Sales of Retail	110,957.80	489,952.70	477,217.60	509,105.50	698,206.10	751,827.00	753,226.00	957,761.50	511,027.50	503,051.30	427,850.00	398,271.50	6,588,454.50
6295	Total Sales of Raw Materials	-	-	-	-	-	-	-	-	-	-	-	-	-
6495	Total Sales of Resources	-	-	-	-	-	-	-	-	-	-	-	-	-
6695	Total Sales of Jobs	-	-	-	-	-	-	-	-	-	-	-	-	-
6710	Consulting Fees - Dom.	-	-	-	-	-	-	-	-	-	-	-	-	-
6810	Fees and Charges Rec. - Dom.	430.00	3,290.00	4,100.00	4,590.00	4,760.00	4,150.00	3,680.00	4,680.00	3,780.00	4,350.00	3,840.00	3,170.00	44,820.00
6910	Discount Granted	(8,543.79)	(35,227.96)	(33,972.83)	(34,818.91)	(51,014.95)	(53,903.28)	(55,657.17)	(70,434.68)	(37,739.91)	(34,315.39)	(32,400.42)	(27,504.32)	(475,533.61)
6959	Total Sale of Serv. Contracts	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue		102,844.01	458,014.74	447,344.77	478,876.59	651,951.15	702,073.72	701,248.83	892,006.82	477,067.59	473,085.91	399,289.58	373,937.18	6,157,740.89
Cost														
7195	Total Cost of Retail	(82,495.60)	(364,569.90)	(336,737.09)	(368,007.13)	(509,429.63)	(566,185.47)	(554,256.13)	(699,636.68)	(369,646.30)	(368,619.50)	(315,580.50)	(287,529.37)	(4,822,693.30)
7295	Total Cost of Raw Materials	(33.60)	(264.40)	(19,503.81)	(11,581.38)	(13,396.81)	(434.40)	(12,993.40)	(21,005.50)	(11,553.60)	(9,289.80)	(4,362.50)	(9,357.60)	(113,776.80)
7495	Total Cost of Resources	-	-	-	-	-	-	-	-	-	-	-	-	-
7795	Total Cost of Capacities	-	-	-	-	-	-	-	-	-	-	-	-	-
7895	Total Variance	-	-	-	-	-	-	-	-	-	-	-	-	-
7495	Total Cost of Resources	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cost		(82,529.20)	(364,834.30)	(356,240.90)	(379,588.51)	(522,826.44)	(566,619.87)	(567,249.53)	(720,642.18)	(381,199.90)	(377,909.30)	(319,943.00)	(296,886.97)	(4,936,470.10)
Operating Expenses														
8190	Total Bldg. Maint. Expenses	-	(8,588.13)	(6,564.17)	(5,812.10)	(6,598.45)	(12,322.37)	(11,104.72)	(11,585.51)	(5,690.66)	(6,888.82)	(6,760.06)	(9,318.99)	(91,233.98)
8290	Total Administrative Expenses	-	(3,781.61)	(3,049.45)	(3,725.42)	(3,845.37)	(4,326.68)	(4,143.21)	(4,474.87)	(4,194.43)	(4,238.18)	(3,550.88)	(4,307.79)	(43,637.89)
8390	Total Computer Expenses	-	(1,299.23)	(1,270.56)	(1,417.31)	(1,353.00)	(369.85)	(287.46)	(1,549.08)	(1,401.13)	(1,082.57)	(466.44)	(446.63)	(10,943.26)
8490	Total Selling Expenses	-	(3,216.73)	(7,833.36)	(5,557.14)	(4,738.42)	(3,529.90)	(2,195.50)	-	(2,532.00)	(5,132.16)	(5,671.68)	(3,973.32)	(44,380.21)
8590	Total Vehicle Expenses	-	(21,108.35)	(1,158.38)	(901.73)	(1,539.06)	(1,300.96)	(1,088.09)	(985.73)	(1,158.58)	(1,006.02)	(1,011.64)	(968.78)	(32,227.32)
8690	Other Operating Exp., Total	-	(4,488.72)	(1,618.10)	(1,192.08)	(2,170.67)	(437.79)	(359.30)	(402.50)	(882.21)	(1,035.89)	(1,571.42)	(747.89)	(14,906.57)
Total Operating Expenses		-	(42,482.77)	(21,494.02)	(18,605.78)	(20,244.97)	(22,287.55)	(19,178.28)	(18,997.69)	(15,859.01)	(19,383.64)	(19,032.12)	(19,763.40)	(237,329.23)
Personnel Expenses														
8710	Wages	(10,235.77)	(40,778.11)	(41,457.62)	(43,839.94)	(55,354.43)	(47,259.43)	(46,684.68)	(61,553.68)	(43,166.34)	(53,584.79)	(41,711.59)	(41,437.75)	(527,064.13)
8720	Salaries	-	(20,394.79)	(19,147.27)	(19,678.70)	(20,444.93)	(20,609.59)	(20,944.79)	(21,004.23)	(19,050.88)	(20,314.39)	(19,989.83)	(19,370.64)	(220,950.04)
8730	Retirement Plan Contributions	-	-	-	-	-	-	-	-	-	-	-	-	-
8740	Vacation Compensation	-	-	-	-	-	-	-	-	-	-	-	-	-
8750	Payroll Taxes	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Personnel Expenses		(10,235.77)	(61,172.90)	(60,604.89)	(63,518.64)	(75,799.36)	(67,869.02)	(67,629.47)	(82,557.91)	(62,217.22)	(73,899.18)	(61,701.42)	(60,808.39)	(748,014.17)
Depreciation Expenses														
8890	Total Fixed Asset Depreciation	(555.00)	(687.00)	(750.00)	(790.00)	(1,490.00)	(1,740.00)	(1,740.00)	(1,740.00)	(1,740.00)	(1,740.00)	(1,740.00)	(1,740.00)	(16,452.00)

Accounts Receivable Summary Report

As of Date

12/31/2013

Customer Posting Group

EU

NA

OTHER

Global Dim 1

CORPORATE

EVENTS

SPORTS

Name	Number	Credit Limit	Above Credit Limit	Balance Due	Current	0-30	31-60	61-90	91+
Top Action Sports	C100086	-	84,157.33	84,157.33	-	65,438.41	19,093.93	-	(375.01)
Danger Unlimited	C100072	-	80,667.80	80,667.80	42,582.16	38,293.89	-	-	(208.25)
Lauritzen Kontormöbler A/	C100050	-	66,713.29	66,713.29	-	49,391.62	17,530.88	-	(209.21)
Guildford Water Departm	C100040	-	63,818.01	63,818.01	42,582.20	21,291.05	-	-	(55.24)
Equinox Sporting Goods	C100106	-	55,701.46	55,701.46	39,019.55	16,831.56	(31.98)	-	(117.67)
Designstudio Gmunden	C100026	-	42,383.13	42,383.13	42,599.48	-	-	-	(216.35)
Dantons	C100138	-	41,955.54	41,955.54	3,336.30	38,818.45	-	(28.34)	(170.87)
Heimilisprydi	C100041	-	40,957.81	40,957.81	-	14,000.30	27,228.51	-	(271.00)
Carl Anthony	C100015	-	40,285.52	40,285.52	27,288.24	13,754.31	-	-	(757.03)
Sporting Goods Emporium	C100082	-	40,147.36	40,147.36	21,291.46	19,088.81	-	-	(232.91)
City Of Chicago	C100018	-	39,931.28	39,931.28	19,998.11	19,998.59	-	-	(65.42)
Livre Importants	C100052	-	38,922.50	38,922.50	-	15,991.89	22,974.49	-	(43.88)
Stanfords	C100083	-	36,276.31	36,276.31	12,390.90	24,162.44	(26.02)	(23.90)	(227.11)
BEI Outfitters	C100102	-	36,116.41	36,116.41	19,409.59	16,832.19	-	-	(125.37)
Blanemark Hifi Shop	C100008	-	33,766.93	33,766.93	17,262.86	16,609.38	(27.51)	-	(77.80)
Ravel Möbler	C100073	-	33,377.52	33,377.52	-	2,854.28	30,619.11	-	(95.87)
Zuni Home Crafts Ltd.	C100092	-	32,534.44	32,534.44	17,220.98	15,467.14	(25.24)	-	(128.44)
Sumtones, AG	C100116	-	30,917.76	30,917.76	17,044.13	(28.40)	14,147.17	(23.56)	(221.58)
Super Daves	C100140	-	30,431.17	30,431.17	-	22,804.26	7,730.14	-	(103.23)
Voltive Systems	C100099	-	30,361.71	30,361.71	15,276.65	15,562.45	(34.78)	-	(442.61)
Meersen Meubelen	C100059	-	29,726.29	29,726.29	14,353.95	15,776.67	-	(30.26)	(374.07)
Soron Kamstrol AG	C100146	-	28,262.53	28,262.53	10,663.44	6,320.22	11,369.88	-	(91.01)
Englunds Kontorsmöbler A/	C100031	-	26,985.99	26,985.99	-	-	27,087.32	-	(101.33)
Showmasters	C100076	-	24,703.84	24,703.84	24,779.32	-	-	-	(75.48)
Lexitechnology	C100107	-	22,928.05	22,928.05	7,324.43	7,474.73	8,192.35	(6.83)	(56.63)
Candoxy Kontor A/S	C100013	-	20,306.67	20,306.67	-	(22.37)	20,361.51	-	(32.47)
BlackCane Motor Works	C100098	-	19,877.31	19,877.31	-	16,660.05	3,335.72	-	(118.46)
Randotax Outfitters	C100095	-	19,538.89	19,538.89	19,609.99	-	-	-	(71.10)

Accounts Receivable with Details

As of Date

12/31/2013

Customer ...

EU

NA

OTHER

Payment T...

14 DAYS

18 DAYS

1M(8D)

Customer	Customer	Credit Limit	Posting D.	Description	Document Num	Due Date	Balance Due	Current	0-30	31-60	61-90	91+
Top Action Sports	C100086	0	5/7/2011	Credit Memo SC100697	SC_100592	5/7/2011	(25.30)	-	-	-	-	(25.30)
			6/5/2011	Credit Memo SC100698	SC_100593	6/5/2011	(28.47)	-	-	-	-	(28.47)
			7/31/2011	Credit Memo SC100699	SC_100594	7/31/2011	(27.93)	-	-	-	-	(27.93)
			9/27/2011	Credit Memo SC100701	SC_100596	9/27/2011	(25.84)	-	-	-	-	(25.84)
			11/19/2011	Credit Memo SC100703	SC_100598	11/19/2011	(31.91)	-	-	-	-	(31.91)
			2/3/2012	Credit Memo SC100706	SC_100601	2/3/2012	(32.98)	-	-	-	-	(32.98)
			5/9/2012	Credit Memo SC100709	SC_100604	5/9/2012	(39.31)	-	-	-	-	(39.31)
			9/3/2012	Credit Memo SC100713	SC_100608	9/3/2012	(31.47)	-	-	-	-	(31.47)
			10/31/2012	Credit Memo SC100714	SC_100609	10/31/2012	(35.51)	-	-	-	-	(35.51)
			4/25/2013	Credit Memo SC100720	SC_100615	4/25/2013	(41.87)	-	-	-	-	(41.87)
			6/9/2013	Credit Memo SC100722	SC_100617	6/9/2013	(54.42)	-	-	-	-	(54.42)
			11/9/2013	Order S107233	SI_105284	11/27/2013	19,146.49	-	-	19,146.49	-	-
			11/17/2013	Order S107235	SI_105286	12/5/2013	19,146.28	-	19,146.28	-	-	-
			11/30/2013	Credit Memo SC100727	SC_100622	11/30/2013	(52.56)	-	-	(52.56)	-	-
			12/11/2013	Order S107239	SI_105290	12/29/2013	21,291.13	-	21,291.13	-	-	-
			11/29/2013	Order S109244	SI_107295	12/17/2013	19,147.06	-	19,147.06	-	-	-
			12/13/2013	Order S107356	SI_105407	12/31/2013	5,853.94	-	5,853.94	-	-	-
Top Action Sports Total							84,157.33	-	65,438.41	19,093.93	-	(375.01)
Danger Unlimited	C100072	0	12/31/2013	Order S107242	SI_105293	1/31/2014	21,291.49	21,291.49	-	-	-	-
			12/31/2013	Order S107243	SI_105294	1/31/2014	21,290.67	21,290.67	-	-	-	-
			4/30/2011	Credit Memo SC100696	SC_100591	4/30/2011	(23.30)	-	-	-	-	(23.30)
			8/31/2011	Credit Memo SC100700	SC_100595	8/31/2011	(25.89)	-	-	-	-	(25.89)
			7/13/2012	Credit Memo SC100711	SC_100606	7/13/2012	(38.35)	-	-	-	-	(38.35)
			8/31/2012	Credit Memo SC100712	SC_100607	8/31/2012	(34.59)	-	-	-	-	(34.59)
			12/31/2012	Credit Memo SC100716	SC_100611	12/31/2012	(44.84)	-	-	-	-	(44.84)
			2/3/2013	Credit Memo SC100718	SC_100613	2/3/2013	(41.28)	-	-	-	-	(41.28)
			11/25/2013	Order S107236	SI_105287	12/25/2013	19,147.02	-	19,147.02	-	-	-
			11/30/2013	Order S107238	SI_105289	12/30/2013	19,146.87	-	19,146.87	-	-	-
Danger Unlimited Total							80,667.80	42,582.16	38,293.89	-	-	(208.25)
Lauritzen Kontormøbler A/S	C100050	0	2/11/2011	Credit Memo SC100745	SC_100640	2/11/2011	(23.29)	-	-	-	-	(23.29)
			5/31/2011	Credit Memo SC100748	SC_100643	5/31/2011	(26.11)	-	-	-	-	(26.11)
			11/30/2011	Credit Memo SC100754	SC_100649	11/30/2011	(26.88)	-	-	-	-	(26.88)
			3/17/2012	Credit Memo SC100758	SC_100653	3/17/2012	(23.72)	-	-	-	-	(23.72)
			9/30/2012	Credit Memo SC100764	SC_100659	9/30/2012	(23.47)	-	-	-	-	(23.47)
			10/31/2012	Credit Memo SC100765	SC_100660	10/31/2012	(25.83)	-	-	-	-	(25.83)
			4/30/2013	Credit Memo SC100771	SC_100666	4/30/2013	(29.07)	-	-	-	-	(29.07)
			8/31/2013	Credit Memo SC100775	SC_100670	8/31/2013	(30.84)	-	-	-	-	(30.84)
			10/31/2013	Order S107478	SI_105529	11/30/2013	17,530.88	-	-	17,530.88	-	-
			11/30/2013	Order S107482	SI_105533	12/30/2013	16,806.98	-	16,806.98	-	-	-
			11/30/2013	Order S107483	SI_105534	12/30/2013	15,777.66	-	15,777.66	-	-	-
			11/23/2013	Order S109294	SI_107345	12/23/2013	16,006.00	-	16,006.00	-	-	-
			12/13/2013	Order S107484	SI_105535	12/31/2013	16,006.00	-	16,006.00	-	-	-

Accounts Payable Summary report

As of Date 12/12/2013

Vendor Posting Group  

EU 

NA 

OTHER 

Vendor	Number	Balance Due	Current	0-30	31-60	61-90	91+
Lion Marketing	V100006	(1,334,134)	(8,363.27)	(27,322.32)	(28,459.22)	(27,882.67)	(1,242,106.17)
Technische Betriebe Rotkreuz	V100040	(915,815)	-	(192.41)	(86,693.85)	-	(828,929.23)
DHS Global Shipping	V100071	(817,484)	-	(22,384.13)	(12,563.61)	(4,994.76)	(777,541.00)
Greigner, Inc.	V100001	(775,988)	(33.61)	-	(77,607.18)	-	(698,347.33)
Malay-Dan Export Unit Sdn Bhd	V100009	(495,142)	-	-	(134,343.57)	-	(360,798.14)
TrendTech	V100007	(489,078)	-	(1,028.80)	(60,293.52)	(514.50)	(427,240.97)
NewCaSup	V100005	(374,484)	(1,558.03)	(7,550.86)	(7,590.37)	(7,264.10)	(350,521.05)
AMEX	V100069	(318,757)	(1,672.95)	(5,852.47)	(5,958.26)	(6,310.26)	(298,962.90)
LogoMasters	V100003	(305,500)	-	(601.72)	(27,244.98)	(226.38)	(277,427.27)
Corporation for Public Broadcasting	V100070	(173,831)	-	(3,302.55)	(2,005.73)	(4,241.80)	(164,280.60)
WoodMart Supply Co.	V100047	(139,659)	-	-	(63,657.01)	-	(76,001.55)
PURE-LOOK	V100023	(69,031)	-	-	(6,424.02)	-	(62,606.73)
Slant Communications	V100078	(68,175)	-	-	-	-	(68,174.93)
Global Electric	V100075	(56,800)	-	-	-	-	(56,799.82)
eSystems	V100072	(56,173)	-	-	-	-	(56,172.82)
Deffingers	V100076	(56,015)	-	-	-	-	(56,014.82)
Dewey, Cheatam & Howe, Legal Svcs.	V100074	(55,189)	-	-	-	-	(55,188.82)
Jay's Cleaning Services	V100073	(22,629)	-	-	-	-	(22,629.22)
Club Euroamis	V100025	(12,596)	-	(210.76)	(1,465.25)	-	(10,920.39)
Office World	V100077	(2,286)	-	-	-	-	(2,286.33)
Grand Total		(6,538,765)	(11,627.86)	(68,446.02)	(514,306.57)	(51,434.47)	(5,892,950.09)

Income Statement

		January	February	March	April	May	June	July	August
Revenue									
Sales, Retail - Dom.	-----	66,835	69,272	74,008	73,588	62,127	43,360	40,661	42,916
Sales, Retail - EU	- -----	2,119	-	-	684	14,939	7,499	3,069	8,174
Sales, Retail - Export	-----	6,287	14,939	7,560	10,386	15,635	-	1,394	5,179
Sales, Raw Materials - Dom.	-----	302,521	434,913	260,753	319,051	467,707	291,576	220,389	443,730
Sales, Raw Materials - EU	-- -- --	158,919	33,089	-	-	-	25,315	-	39,094
Sales, Raw Materials - Export	-----	-	93,220	112,861	54,604	72,459	1,343	95,543	1,857
Sales, Resources - Dom.		-	-	-	-	-	-	-	-
Consulting Fees - Dom.	-----	16,591	20,739	20,739	18,718	24,759	20,068	17,465	20,546
Fees and Charges Rec. - Dom.	-- -- --	33	131	-	157	-	-	-	96
Discount Granted	-----	(3,328)	(3,245)	(3,419)	(2,954)	(3,161)	(1,300)	(1,044)	(1,862)
Net Revenue	-----	549,977	663,057	472,502	474,233	654,466	387,861	377,478	559,729
Cost of Goods Sold									
Purch., Retail - Dom.	-----	(51,778)	(54,095)	(51,746)	(47,068)	(42,712)	(46,241)	(37,324)	(48,622)
Purch., Retail - EU	-----	(14,907)	(24,123)	(5,176)	(5,979)	-	(6,801)	-	(12,840)
Purch., Retail - Export	-----	(1,647)	-	(11,511)	(14,166)	(15,651)	(14,865)	(14,972)	-
Disc. Received, Retail	-----	586	443	234	181	-	-	467	44
Delivery Expenses, Retail	-----	(131)	(132)	-	(113)	(140)	(140)	-	(129)
Inventory Adjmt., Retail	- -	-	-	-	-	-	62,952	-	-
Purch., Raw Materials - Dom.	-----	(175,786)	(235,384)	(179,886)	(168,215)	(185,903)	(217,223)	(142,487)	(243,245)
Purch., Raw Materials - EU	-----	(86,992)	(53,031)	(6,859)	(1,704)	(9,518)	(18,953)	-	(1,046)
Purch., Raw Materials - Export	-----	-	-	(68,854)	(77,837)	(3,173)	(1,519)	(66,446)	-
Disc. Received, Raw Materials	-----	1,761	2,081	764	795	-	1,465	1,165	1,358
Delivery Expenses, Raw Mat.	-----	(196)	-	(220)	(169)	-	-	(186)	(193)
Inventory Adjmt., Raw Mat.	- -	-	-	-	-	-	34,478	-	-
Total Cost of Goods Sold	-----	(329,091)	(364,242)	(323,254)	(314,275)	(257,098)	(206,847)	(259,782)	(304,673)
Gross Profit	-----	220,886	298,815	149,248	159,958	397,368	181,015	117,695	255,056
Operating Expenses									
Cleaning	-----	(2,385)	(2,234)	(2,252)	(2,120)	(2,080)	(2,451)	(2,104)	(1,987)
Electricity and Heating	-----	(3,186)	(2,985)	(3,009)	(2,832)	(2,779)	(3,275)	(2,811)	(2,655)
Repairs and Maintenance	-----	(21,728)	(20,352)	(20,521)	(19,314)	(17,111)	(22,332)	(19,169)	(18,107)
Office Supplies	-----	(5,485)	(5,531)	(6,136)	(4,718)	(5,856)	(5,889)	(5,199)	(5,401)
Phone and Fax	-----	(641)	(646)	(717)	(551)	(684)	(688)	(607)	(631)
Postage	-----	(323)	(326)	(361)	(278)	(345)	(347)	(306)	(318)
Software	- -----	-	(5,349)	-	-	(1,579)	(5,349)	(1,191)	(3,681)
Consultant Services	-----	-	-	-	-	-	-	(3,809)	(4,645)
Other Computer Expenses	-----	(297)	(158)	(350)	-	(93)	(194)	(296)	(645)
Advertising	-----	(9,694)	(9,774)	(10,844)	(8,337)	(10,349)	(10,407)	(9,188)	(9,544)
Entertainment and PR	-----	(317)	(320)	(354)	(272)	(338)	(340)	(300)	(312)
Travel	-----	(2,690)	(2,712)	(3,009)	(2,313)	(2,871)	(2,887)	(2,549)	(2,648)
Delivery Expenses	-----	(327)	(330)	-	-	(349)	(351)	(310)	-
Gasoline and Motor Oil	-----	(392)	(395)	(438)	(337)	(418)	(420)	(371)	(386)
Registration Fees	- -	-	-	-	-	-	(627)	-	-
Repairs and Maintenance	-----	(211)	(20,213)	(236)	(182)	(826)	(627)	(200)	(208)
Cash Discrepancies	- - - - -	(3)	(12)	(2)	-	(30)	(10)	(14)	(2)

GL Activity Detail Report

For the Period of

1/1/2013..12/31/2013

Run Date

2/6/2013

Department Code	(All)	▼
Gen. Posting Type	(All)	▼
Journal Batch Name	(All)	▼

Entry No.	G/L Account No.	G/L Account - Name	Posting Date	Document No.	Description	Debit Amount	Credit Amount	Total
34	16210	Increases during the Year	1/1/2013	108009	Order 106015	53,800.14	-	(53,800.14)
35	22400	Vendors, Foreign	1/1/2013	108009	Order 106015	-	53,800.14	53,800.14
36	11600	Bank Operations Cash	1/1/2013	108009	Order 106015	-	53,800.14	53,800.14
37	22400	Vendors, Foreign	1/1/2013	108009	Order 106015	53,800.14	-	(53,800.14)
38	17110	Increases during the Year	1/1/2013	108010	Order 106018	11,836.03	-	(11,836.03)
39	22400	Vendors, Foreign	1/1/2013	108010	Order 106018	-	11,836.03	11,836.03
40	11600	Bank Operations Cash	1/1/2013	108010	Order 106018	-	11,836.03	11,836.03
41	22400	Vendors, Foreign	1/1/2013	108010	Order 106018	11,836.03	-	(11,836.03)
42	43100	Sales, Raw Materials - Dom.	1/1/2013	2013-1	Entries, January 2013	-	582,767.48	582,767.48
43	13100	Customers Domestic	1/1/2013	2013-1	Entries, January 2013	582,767.48	-	(582,767.48)
44	43200	Sales, Raw Materials - EU	1/1/2013	2013-1	Entries, January 2013	-	244,909.87	244,909.87
45	13200	Customers, Foreign	1/1/2013	2013-1	Entries, January 2013	244,909.87	-	(244,909.87)
46	44100	Sales, Retail - Dom.	1/1/2013	2013-1	Entries, January 2013	-	128,747.99	128,747.99
47	13100	Customers Domestic	1/1/2013	2013-1	Entries, January 2013	128,747.99	-	(128,747.99)
48	44200	Sales, Retail - EU	1/1/2013	2013-1	Entries, January 2013	-	3,265.66	3,265.66
49	13200	Customers, Foreign	1/1/2013	2013-1	Entries, January 2013	3,265.66	-	(3,265.66)
50	44300	Sales, Retail - Export	1/1/2013	2013-1	Entries, January 2013	-	9,689.56	9,689.56
51	13200	Customers, Foreign	1/1/2013	2013-1	Entries, January 2013	9,689.56	-	(9,689.56)
52	53100	Purch., Raw Materials - Dom.	1/1/2013	2013-1	Entries, January 2013	338,629.24	-	(338,629.24)
53	22300	Vendors, Domestic	1/1/2013	2013-1	Entries, January 2013	-	338,629.24	338,629.24
54	53150	Purch., Raw Materials - EU	1/1/2013	2013-1	Entries, January 2013	134,063.14	-	(134,063.14)
55	22400	Vendors, Foreign	1/1/2013	2013-1	Entries, January 2013	-	134,063.14	134,063.14
56	54100	Purch., Retail - Dom.	1/1/2013	2013-1	Entries, January 2013	99,743.60	-	(99,743.60)
57	22300	Vendors, Domestic	1/1/2013	2013-1	Entries, January 2013	-	99,743.60	99,743.60
58	54200	Purch., Retail - EU	1/1/2013	2013-1	Entries, January 2013	22,973.72	-	(22,973.72)
59	22400	Vendors, Foreign	1/1/2013	2013-1	Entries, January 2013	-	22,973.72	22,973.72
60	54300	Purch., Retail - Export	1/1/2013	2013-1	Entries, January 2013	2,538.84	-	(2,538.84)
61	22400	Vendors, Foreign	1/1/2013	2013-1	Entries, January 2013	-	2,538.84	2,538.84
62	45000	Consulting Fees - Dom.	1/1/2013	2013-1	Entries, January 2013	-	28,125.00	28,125.00
63	45100	Fees and Charges Rec. - Dom.	1/1/2013	2013-1	Entries, January 2013	-	63.00	63.00

Profit and Loss by Quarter for calendar year 2013

Company: CRONUS USA, Inc.
 Global Dim: *
 Base date: 5/15/2013
 Report Run date: 10/13/2012

	BALANCE	BUDGET	BUDGET	BUDGET
Period Ending	3/31/2013	6/30/2013	9/30/2013	12/31/2013
REVENUE				
Sales, Other Job Expenses	-	-	-	-
Sales of Resources	-	-	-	-
Sales of Raw Materials	2,536,372	2,314,170	2,277,310	3,598,356
Sales of Retail	452,386	420,699	357,608	472,206
Consulting Fees - Dom.	83,354	96,596	100,621	67,034
Total Revenue	3,072,112	2,831,464	2,735,539	4,137,596
COST OF GOODS SOLD				
Job Costs	-	-	-	-
Cost of Resources	-	-	-	-
Cost of Raw Materials	(1,465,271)	(1,237,425)	(1,316,612)	(1,363,466)
Cost of Retail	(391,205)	(288,415)	(336,194)	(430,914)
Variance	-	-	-	-
Total Cost of Goods Sold	(1,856,475)	(1,525,840)	(1,652,806)	(1,794,380)
GROSS PROFIT	1,215,637	1,305,625	1,082,733	2,343,216
OPERATING EXPENSES				
Selling Expenses	(74,526)	(71,664)	(70,330)	(66,661)
Personnel Expenses	(696,446)	(886,790)	(700,763)	(719,207)
Vehicle Expenses	(183,404)	(6,861)	(4,031)	(5,158)
Computer Expenses	(11,856)	(13,899)	(66,489)	(35,480)
Building Maintenance Expenses	(151,515)	(143,118)	(143,101)	(131,981)
Administrative Expenses	(38,456)	(36,910)	(36,268)	(34,255)
Depreciation of Fixed Assets	(3,573)	(7,209)	(9,360)	(453,812)
Other Operating Expenses	(44,540)	(25,979)	(15,851)	(23,917)
Total Operating Expenses	(1,204,318)	(1,192,431)	(1,046,193)	(1,470,473)
OPERATING INCOME (EBIT)	11,318	113,194	36,541	872,743

Monthly Income Statement

Filters

Period Type: Month
Period Start: 1/1/2013
Period End: 3/31/2013
Department: *

Report Run Date: 14/10/2012

Acct. Name	Jan-2013	Feb-2013	Mar-2013
<u>Revenue</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>
Jobs	-	-	-
Resources	-	-	-
Materials	827,677.35	1,032,457.72	676,237.05
Retail	141,703.21	156,465.00	154,217.47
Other	23,059.80	30,406.95	29,887.46
Total Revenue	992,440.36	1,219,329.67	860,341.98
<u>Cost of Goods Sold</u>			
Cost of Jobs	-	-	-
Cost of Resources	-	-	-
Cost of Materials	(470,608.90)	(532,209.29)	(462,452.61)
Cost of Retail Goods	(124,707.91)	(141,059.89)	(125,436.70)
Total Cost of Goods Sold	(595,316.81)	(673,269.18)	(587,889.31)
Gross Profit	397,123.55	546,060.49	272,452.67
<u>Operating Expenses</u>			
Marketing	(18,673.66)	(18,828.67)	(20,888.78)
Travel & Entertainment	(4,755.29)	(4,794.84)	(5,319.34)
Salaries & Wages	(211,786.21)	(228,520.71)	(240,097.22)

General Ledger Budget to Actual by Period

JetCorp, North America

Period Type:

Month

Date Filter:

1/1/2013..3/1/2013

Run Date:

9/12/2013

Period Ending	1/1/2013				2/1/2013			
Name	Budget	Actual	Variance	%	Budget	Actual	Variance	%
Operating Expenses	-	-			-	-		
Selling Expenses	-	-			-	-		
Advertising	19,017.35	19,489.70	(472.35)	(2%)	18,026.93	18,580.95	(554.02)	(3%)
Outsourced Marketing	54,217.57	57,219.12	(3,001.55)	(6%)	56,869.64	57,860.54	(990.90)	(2%)
Entertainment and PR	4,417.77	4,631.06	(213.29)	(5%)	4,425.73	4,413.76	11.97	
Sales Promotions	8,130.02	7,972.77	157.25	2%	6,308.44	6,618.40	(309.96)	(5%)
Travel	-	-			-	-		
Events	-	-			1,651.76	1,720.58	(68.82)	(4%)
Delivery & Shipping	34,620.05	34,808.02	(187.97)	(1%)	27,719.96	28,769.94	(1,049.98)	(4%)
Total Selling Expenses	120,402.76	124,120.67	(3,717.91)	(3%)	115,002.46	117,964.17	(2,961.71)	(3%)
Personnel Expenses	-	-			-	-		
Wages	49,648.26	48,202.20	1,446.06	3%	47,221.99	48,682.46	(1,460.47)	(3%)
Salaries	156,496.50	152,640.32	3,856.18	2%	146,128.52	154,161.13	(8,032.61)	(5%)
Retirement Plan Contributions	-	-			-	-		
Vacation Compensation	3,117.08	3,213.48	(96.40)	(3%)	3,050.77	3,245.50	(194.73)	(6%)
Payroll Taxes	14,942.68	16,067.40	(1,124.72)	(8%)	15,740.65	16,227.48	(486.83)	(3%)
Health Insurance	2,458.32	2,410.12	48.20	2%	2,239.39	2,434.12	(194.73)	(9%)
Group Life Insurance	15.02	16.06	(1.04)	(7%)	15.81	16.22	(0.41)	(3%)
Workers Compensation	15.58	16.06	(0.48)	(3%)	15.81	16.22	(0.41)	(3%)
401K Contributions	3,068.87	3,213.48	(144.61)	(5%)	3,083.23	3,245.50	(162.27)	(5%)
Total Personnel Expenses	229,762.31	225,779.12	3,983.19	2%	217,496.17	228,028.63	(10,532.46)	(5%)
Computer Expenses	-	-			-	-		
Software	2,018.55	2,102.66	(84.11)	(4%)	2,013.57	2,188.66	(175.09)	(9%)
Consultant Services	2,083.81	2,240.66	(156.85)	(8%)	1,864.53	2,026.66	(162.13)	(9%)
Other Computer Expenses	-	-			-	-		
Total Computer Expenses	4,102.36	4,343.32	(240.96)	(6%)	3,878.10	4,215.32	(337.22)	(9%)
Building Maintenance Expenses	-	-			-	-		

General Ledger Trial Balance

CRONUS USA, Inc.

Run Date:

10/14/2012

Name	Apr-01-13 .. Jun-30-13			
	Beginning Balance	Credit	Debit	Ending Balance
ASSETS	-	-	-	-
Current Assets	-	-	-	-
Liquid Assets	-	-	-	-
Cash	232.02	-	-	232.02
Bank, Checking	3,919.50	-	-	3,919.50
Bank Operations Cash	525,902.07	113,769.38	-	412,132.69
Liquid Assets, Total	530,053.59	113,769.38	-	416,284.21
Securities	-	-	-	-
Bonds	18,278.46	-	-	18,278.46
Securities, Total	18,278.46	-	-	18,278.46
Accounts Receivable	-	-	-	-
Customers Domestic	483,655.49	2,421,982.76	2,422,234.64	483,907.37
Customers, Foreign	139,185.41	412,339.61	312,634.07	39,479.87
Accrued Interest	5,662.08	-	-	5,662.08
Accounts Receivable, Total	628,502.98	2,834,322.37	2,734,868.71	529,049.32
Purchase Prepayments	-	-	-	-
Inventory	-	-	-	-
Finished Goods	-	-	62,952.60	62,952.60
Raw Materials	-	-	34,478.00	34,478.00
Primo Inventory	1,410,362.82	-	-	1,410,362.82
Inventory, Total	1,410,362.82	-	97,430.60	1,507,793.42
Job WIP	-	-	-	-
WIP Sales	-	-	-	-
WIP Costs	-	-	-	-
Current Assets, Total	2,587,197.85	2,948,091.75	2,832,299.31	2,471,405.41

KEY PERFORMANCE METRICS

CRONUS Canada, Inc.
1/1/2009..12/31/2009

Profitability Indicators

		Target	
Net Income for Period	908,136	991,100	🔴
Gross Margin	46%	45%	🟢
Profit Margin	4.7%	5.3%	🔴
ROA (Return on Assets) - annualized	11.6%		
ROE (Return on Equity) - annualized	31.1%		
ROCE (Return on Capital Employed) - annualized			

Balance Sheet

Fixed Assets	2.60 M
Current Assets	5.78 M
Total Assets	8.38 M
Current Liabilities	4.19 M
	1.26 M
	2.93 M
	8.38 M
	4.19 M
	1.59 M

Liquidity Indicators

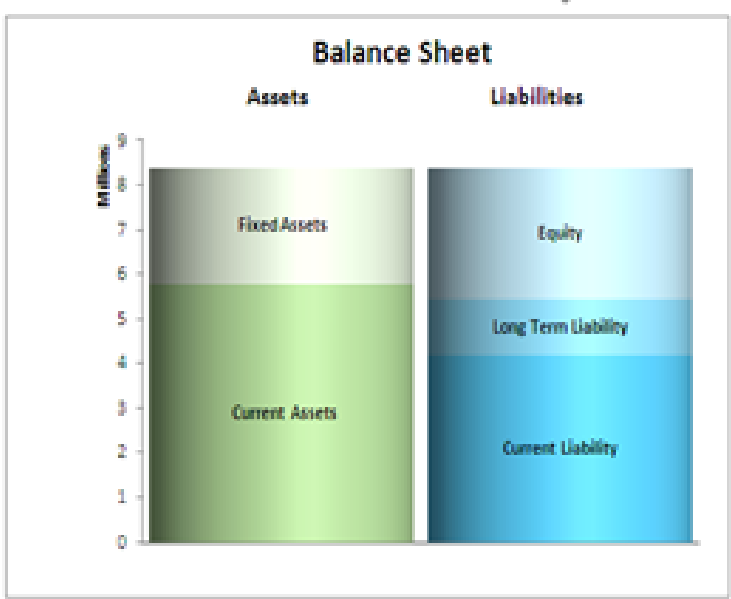
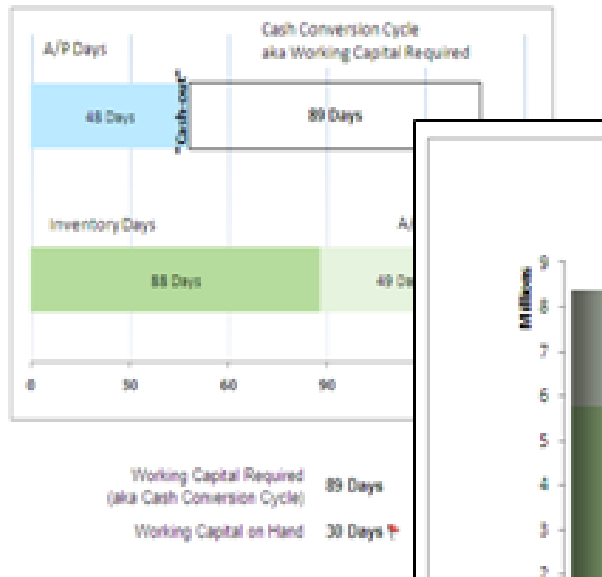
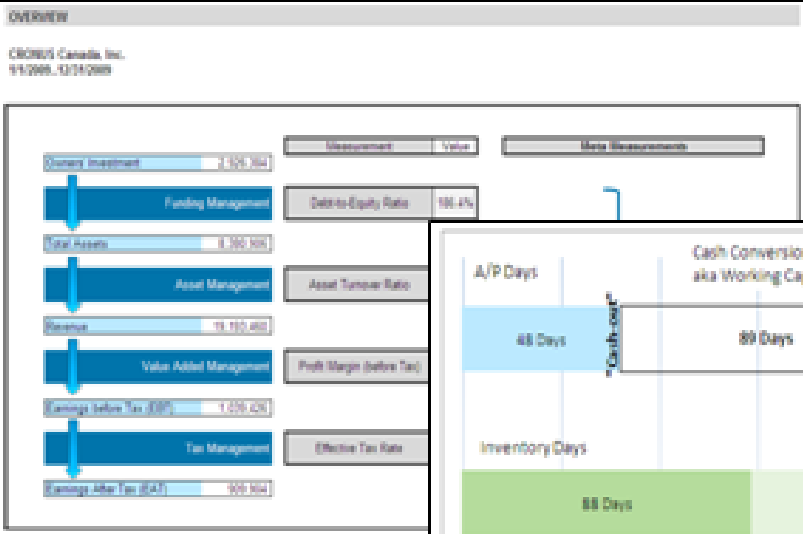
Current Ratio
Quick Ratio
Cash Conversion Cycle
Working Capital (Days)

Solvency Indicators

Interest cover
Debt Ratio
Debt to Equity
Capitalization Ratio

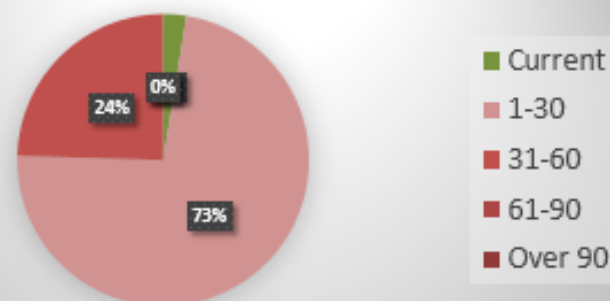
Operating Performance Ratios

Working Capital Turnover	12.1		
Fixed Asset Turnover	6.7		
Total Asset Turnover	2.4		
Operating Expense Ratio	35%	34%	🔴
Depreciation Expense Ratio	3.7%	3.8%	🟢
Interest Expense Ratio	2.5%	1.6%	🔴



Accounts Receivables KPIs

As of 15-Feb-14



AR	Amt	% of Total	Count	Avg
Current	25,970	3%	8	3,246
1-30	734,965	73%	26	28,268
31-60	246,658	24%	5	49,332
61-90	822	0%	1	822
Over 90	-	0%	0	-
Total Past Du	982,444	97%	32	78,421
Total A/R	1,008,414		40	78,421

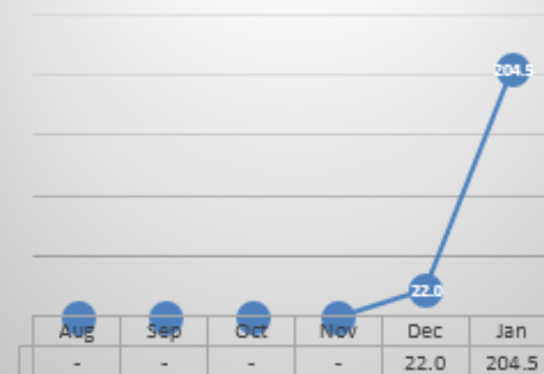
8 Largest Past Due Invoices

No.	Name	Doc. No.	Posting Date	Due Date	Bal. Due
30000	John Haddock Insurance Co.	00-13	31-Dec-13	31-Jan-14	123,903
30000	John Haddock Insurance Co.	00-10	31-Dec-13	31-Jan-14	117,382
30000	John Haddock Insurance Co.	00-15	31-Dec-13	31-Jan-14	117,382
30000	John Haddock Insurance Co.	00-7	31-Dec-13	6-Jan-14	117,382
10000	The Cannon Group PLC	00-11	31-Dec-13	31-Jan-14	97,818
10000	The Cannon Group PLC	00-9	31-Dec-13	31-Jan-14	78,255
20000	Selangorian Ltd.	00-8	31-Dec-13	9-Jan-14	75,752
20000	Selangorian Ltd.	00-14	31-Dec-13	31-Jan-14	58,691
TOTAL:					786,565
PERCENT OF TOTAL A/R:					78.0%

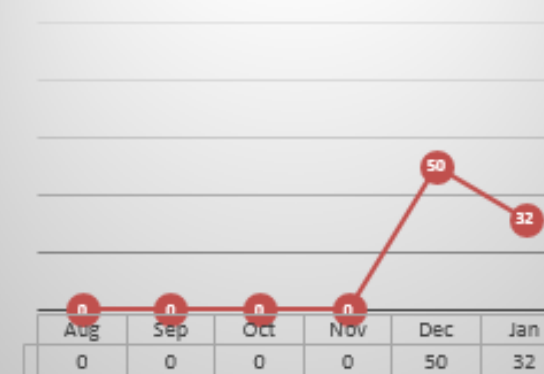
8 Oldest Past Due Invoices

No.	Name	Document	Posting Date	Due Date	Bal. Due
50000	Guildford Water Department	103020	1-Dec-13	15-Dec-13	822
40000	Deerfield Graphics Company	103019	9-Dec-13	9-Jan-14	1,736
30000	John Haddock Insurance Co.	00-10	31-Dec-13	31-Jan-14	117,382
10000	The Cannon Group PLC	00-11	31-Dec-13	31-Jan-14	97,818
30000	John Haddock Insurance Co.	00-13	31-Dec-13	31-Jan-14	123,903
20000	Selangorian Ltd.	00-14	31-Dec-13	31-Jan-14	58,691
30000	John Haddock Insurance Co.	00-15	31-Dec-13	31-Jan-14	117,382
10000	The Cannon Group PLC	00-16	31-Dec-13	31-Jan-14	52,170
TOTAL:					569,904
PERCENT OF TOTAL A/R:					56.5%

Days Sales Outstanding



Collection Performance Index



Consolidated Profit & Loss by Company

(All Amounts in USD)

Confidential

Date Filter: 1/1/2013..6/30/2013

Departments: *

	COMPANY		
	JetCorp, North America	JetCorp, UK	
Description			
Sales, Retail - North America	2,692,098	3,110,365	5,802,463
Sales, Retail - EU	2,020,116	2,421,743	4,441,859
Discounts, Retail - North Amer	(78,548)	(86,713)	(165,261)
Discounts, Retail - EU	(68,129)	(83,694)	(151,824)
TOTAL REVENUE	4,565,536	5,361,701	9,927,237
Cost of Goods Sold	(2,623,033)	(3,053,987)	(5,677,019)
Purchases	(2,316,158)	(5,427,475)	(7,743,633)
Discounts Received	46,323	108,549	154,873
Inventory Adjustment	-	-	-
Overhead Applied	-	-	-
Purchase Variance	-	-	-
Direct Cost Applied	2,269,835	5,318,926	7,588,760
Payment Discounts Granted	-	-	-
TOTAL DIRECT COSTS	(2,623,033)	(3,053,987)	(5,677,019)
GROSS PROFIT	1,942,503	2,307,715	4,250,218
Selling Expenses	(554,810)	(553,095)	(1,107,905)
Personnel Expenses	(1,359,987)	(1,359,987)	(2,719,974)
Computer Expenses	(12,853)	(12,602)	(25,455)
Building Maintenance Expenses	(15,154)	(15,025)	(30,178)
Administrative Expenses	(9,061)	(8,493)	(17,554)
Depreciation of Fixed Assets	(50,087)	-	(50,087)
Other Operating Expenses	-	-	-
TOTAL EXPENSES	(2,001,952)	(1,949,202)	(3,951,154)

Income Statement

Dimension: ITEMCATEGORY

Dimension Value: AWARDS

For the Month Ended Monday, June 30, 2014

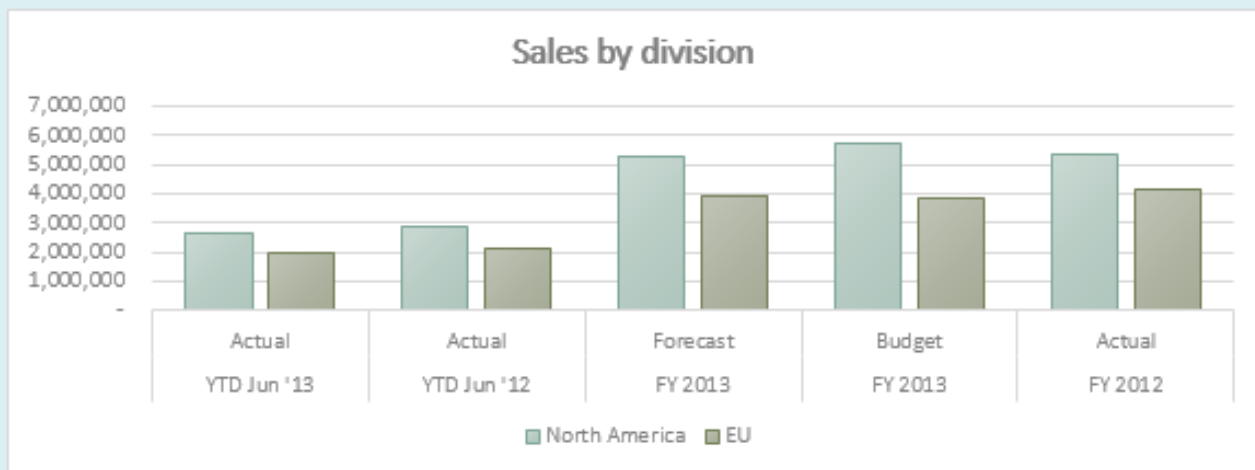
	Trend Results			Current Month - June			Year-to-Date - June			Quarterly Results			
	April	May	June	Actual	Budget	Variance	Actual	Budget	Variance	Jul-Sep 13	Oct-Dec 13	Jan-Mar 14	Apr-Jun 14
Revenue													
Sales, Retail - North America	240,474.35	235,073.13	324,890.76	324,890.76	-	324,890.76	1,433,161.55	-	1,433,161.55	520,812.55	618,190.80	632,723.31	800,438.24
Sales, Retail - EU	180,691.43	216,080.85	246,080.58	246,080.58	-	246,080.58	1,116,039.75	-	1,116,039.75	358,105.54	385,361.64	473,186.89	642,852.86
Discounts, Retail - North Amer	(10,568.06)	(8,773.14)	(16,129.53)	(16,129.53)	-	(16,129.53)	(57,394.05)	-	(57,394.05)	(15,968.79)	(21,646.50)	(21,923.32)	(35,470.73)
Discounts, Retail - EU	(6,214.25)	(8,578.34)	(10,233.46)	(10,233.46)	-	(10,233.46)	(47,270.88)	-	(47,270.88)	(13,774.71)	(17,205.24)	(22,244.83)	(25,026.05)
Total Revenue	404,383.47	433,802.50	544,608.35	544,608.35	-	544,608.35	2,444,536.37	-	2,444,536.37	849,174.59	964,700.70	1,061,742.05	1,382,794.32
Direct Costs													
Cost of Goods Sold	(240,445.95)	(254,687.52)	(323,783.01)	(323,783.01)	-	323,783.01	(1,448,092.03)	-	1,448,092.03	(502,744.53)	(574,765.31)	(629,175.55)	(818,916.48)
Purchases	(232,416.79)	(230,355.79)	(319,702.71)	(319,702.71)	-	319,702.71	(1,320,617.06)	-	1,320,617.06	(433,366.50)	(524,792.88)	(538,141.77)	(782,475.29)
Discounts Received	4,648.33	4,607.12	6,394.06	6,394.06	-	(6,394.06)	26,412.35	-	(26,412.35)	8,667.31	10,495.88	10,762.84	15,649.51
Inventory Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-
Overhead Applied	-	-	-	-	-	-	-	-	-	-	-	-	-
Purchase Variance	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct Cost Applied	227,768.46	225,748.67	313,308.65	313,308.65	-	(313,308.65)	1,294,204.71	-	(1,294,204.71)	424,699.19	514,297.00	527,378.93	766,825.78
Payment Discounts Granted	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Direct Costs	(240,445.95)	(254,687.52)	(323,783.01)	(323,783.01)	-	323,783.01	(1,448,092.03)	-	1,448,092.03	(502,744.53)	(574,765.31)	(629,175.55)	(818,916.48)
Gross Profit	163,937.52	179,114.98	220,825.34	220,825.34	-	868,391.36	996,444.34	-	3,892,628.40	346,430.06	389,935.39	432,566.50	563,877.84
General Expenses													
Selling Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Personnel Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Maintenance Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Administrative Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation of Fixed Assets	-	-	-	-	-	-	-	-	+	-	-	-	-
Other Operating Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Departmental Profit	163,937.52	179,114.98	220,825.34	220,825.34	-	868,391.36	996,444.34	-	3,892,628.40	346,430.06	389,935.39	432,566.50	563,877.84
Departmental Profit %	40.5%	41.3%	40.5%	40.5%			40.8%			40.8%	40.4%	40.7%	40.8%

CRONUS JetCorp
MANAGEMENT REPORT For Jun '13
EXECUTIVE DASHBOARD

Profit and Loss Statement (Total)					
	YTD Jun '13	YTD Jun '12	FY 2013	FY 2013	FY 2012
	Actual	Actual	Forecast	Budget	Actual
	2,692,098	2,948,961	5,428,816	5,917,961	5,542,851
	2,020,116	2,215,004	4,073,715	3,983,143	4,316,254
	(78,548)	(95,246)	(158,398)	(185,269)	(166,839)
	(68,129)	(81,055)	(137,388)	(144,849)	(149,455)
	4,565,536	4,987,665	9,206,744	9,570,985	9,542,810
	(1,503,314)	(1,630,878)	(3,031,545)	(3,228,907)	(3,073,694)
	(1,119,719)	(1,229,247)	(2,257,997)	(2,181,846)	(2,388,711)
	(2,623,033)	(2,860,125)	(5,289,541)	(5,410,754)	(5,462,405)
	1,942,503	2,127,540	3,917,203	4,160,231	4,080,404
	(554,810)	(778,032)	(1,118,816)	(902,694)	(1,584,065)
	(1,359,987)	(1,548,351)	(2,742,515)	(2,838,692)	(3,069,441)
	(12,853)	(24,832)	(25,919)	(12,424)	(48,903)
	(15,154)	(29,439)	(30,558)	(14,676)	(59,774)
	(9,061)	(18,401)	(18,272)	(8,911)	(36,569)
	(50,087)	(49,887)	(101,005)	-	(49,887)
	-	-	-	-	-
	(2,001,952)	(2,448,942)	(4,037,086)	(3,777,397)	(4,848,639)
	(59,449)	(321,402)	(119,883)	382,835	(768,234)
	52,937	54,533	106,752	(0)	54,533
	-	-	-	-	-
	(101,494)	(98,387)	(204,671)	-	(98,387)
	(108,006)	(365,256)	(217,802)	382,835	(812,088)

Key Performance Measures					
	YTD Jun '13	YTD Jun '12	FY 2013	FY 2013	FY 2012
	Actual	Actual	Forecast	Budget	Actual
	42.5%	42.7%	42.5%	43.5%	42.8%
	0.4	0.5			
	-0.5%	-3.5%			

Profit and Loss Statement (Division)					
	YTD Jun '13	YTD Jun '12	FY 2013	FY 2013	FY 2012
Net Sales	Actual	Actual	Forecast	Budget	Actual
North America	2,613,550	2,853,715	5,270,418	5,732,692	5,376,011
EU	1,951,987	2,133,950	3,936,327	3,838,293	4,166,798
Net Sales	4,565,536	4,987,665	9,206,744	9,570,985	9,542,810
Gross Profit	Actual	Actual	Forecast	Budget	Actual
North America	1,110,236	1,222,838	2,238,873	2,503,785	2,302,317
EU	832,268	904,702	1,678,330	1,656,447	1,778,088
Gross Profit	1,942,503	2,127,540	3,917,203	4,160,231	4,080,404



Balance Sheet as of				
	6/30/2013	6/30/2012	Net Change	% Change
Total Assets	11,362,428	9,302,595	2,059,833	22%
Total Liabilities	(9,166,391)	(6,551,720)	(2,614,671)	40%
Total Liabilities and Equity	(11,435,595)	(8,820,924)	(2,614,671)	30%

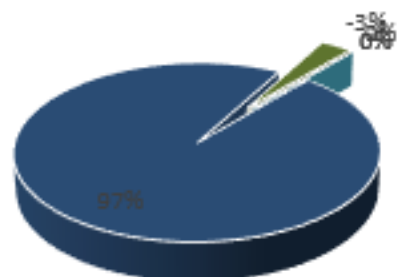
Revenue

CORPORATE - Department Total

For the Three Months Ending Friday, May 31, 2013

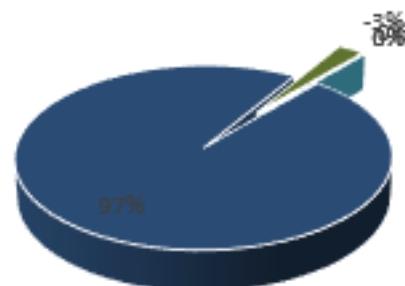
Trend Results					
	March		April		May
Jobs	\$	-	\$	-	\$ -
Resources		-		-	-
Material		-		-	-
Retail		276,290		271,956	255,328
Other Revenue		(9,136)		(7,159)	(9,516)
Total Revenue	\$	267,154	\$	264,797	\$ 245,812
					\$ 777,763

March



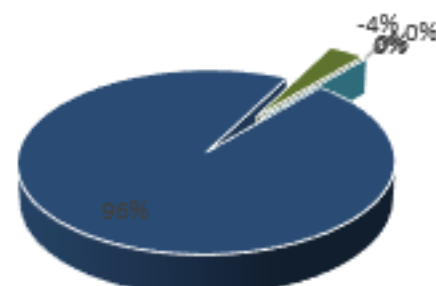
Jobs Resources Material Retail Other Revenue

April



Jobs Resources Material Retail Other Revenue

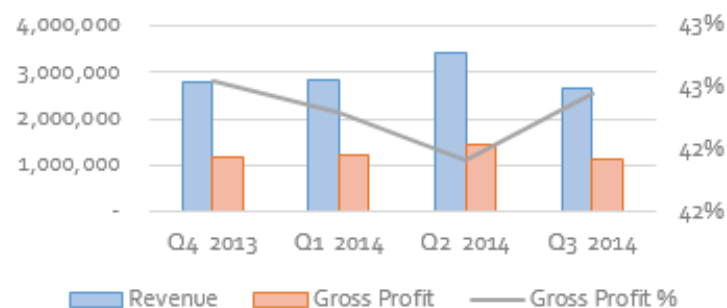
May



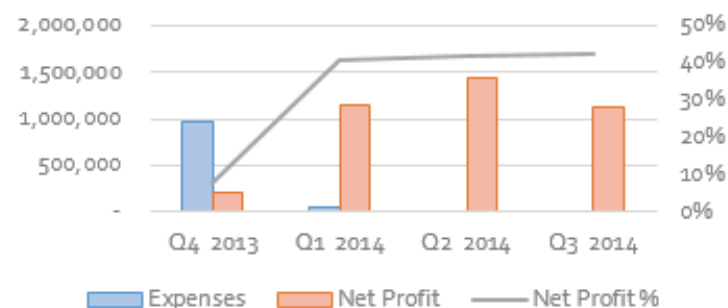
Jobs Resources Material Retail Other Revenue

Income Statement

Income & Gross Profit



Expenses & Net Profit



Revenue

	Q4 2013	Q1 2014	Q2 2014	Q3 2014
Sales, Retail - North America	1,849,709	1,779,211	2,147,029	1,573,752
Sales, Retail - EU	1,058,283	1,168,347	1,432,685	1,168,552
Discounts, Retail - North Amer	(65,631)	(63,168)	(107,907)	(66,372)
Discounts, Retail - EU	(42,379)	(54,597)	(56,321)	(38,237)
Total Revenue	2,799,982	2,829,794	3,415,486	2,637,695

Direct Costs

Cost of Goods Sold	(1,608,634)	(1,632,718)	(1,984,066)	(1,518,139)
Purchases	(1,574,935)	(1,156,716)	(1,812,896)	(1,556,358)
Discounts Received	31,499	23,134	36,258	31,127
Inventory Adjustment	-	-	-	-
Overhead Applied	-	-	-	-
Purchase Variance	-	-	-	-
Direct Cost Applied	1,543,436	1,133,581	1,776,638	1,525,231
Payment Discounts Granted	-	-	-	-
Total Direct Costs	(1,608,634)	(1,632,718)	(1,984,066)	(1,518,139)

Gross Profit	1,191,348	1,197,076	1,431,419	1,119,556
Gross Profit %	42.5%	42.3%	41.9%	42.4%

Net Change by Global Dimension 1

Changes within a given date range compared to budget within a specified tolerance level

Date Range	1/1/2013 to 12/31/2013
Budget	2013
Tolerance	2%
Excl Closed	TRUE

Run Date	2/11/2015
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No.	Name	TOTAL Net Change	CORPORATE Net Change	EVENTS Net Change	SPORTS Net Change	<no dimension> Net Change
10000	ASSETS					
11000	Current Assets					
11100	Liquid Assets	-	-	-	-	-
11200	Cash	2,971,525.42 ▲	3,227,060.28 ▲	1,350,515.75	4,986,003.19 ▲	(6,592,053.80) ▲
11700	Liquid Assets, Total	2,971,525.42 ▲	3,227,060.28 ▲	1,350,515.75	4,986,003.19 ▲	(6,592,053.80) ▲
13000	Accounts Receivable	-	-	-	-	-
13100	Customers, North America	237,337.07 ▼	2,069.44 ▲	46,527.30 ▼	188,740.33	-
13200	Customers, EU	(82,627.81)	(77,415.21) ▼	(6,150.38) ▼	937.78 ▼	-
13400	Accounts Receivable, Total	154,709.26 ▼	(75,345.77) ▼	40,376.92 ▼	189,678.11 ▼	-
14000	Inventory	-	-	-	-	-
14100	Inventory, North America	(301,148.14) ▼	(869,883.57) ▲	(540,040.47)	(1,799,897.02)	2,908,672.92 ▲
14200	Inventory, EU	(202,631.71) ▼	(933,070.15)	(234,168.00)	(1,200,430.26) ▲	2,165,036.70 ▲
14300	Cost of Goods Sold (Interim)	-	-	-	-	-
14500	Inventory, Total	(503,779.85) ▼	(1,802,953.72) ▲	(774,208.47)	(3,000,327.28)	5,073,709.62 ▲
15950	Current Assets, Total	2,622,454.83 ▲	1,348,760.79 ▲	616,684.20	2,175,354.02	(1,518,344.18) ▼
16000	Fixed Assets					
16100	Vehicles	-	-	-	-	-
16200	Vehicles	-	-	-	-	-
16210	Increases during the Year	-	-	-	-	-
16220	Decreases during the Year	-	-	-	-	-
16300	Accum. Depreciation, Vehicles	(50,087.25)	-	-	-	(50,087.25)
16400	Vehicles, Total	(50,087.25)	-	-	-	(50,087.25)
18950	Fixed Assets, Total	(50,087.25)	-	-	-	(50,087.25)
19950	TOTAL ASSETS	2,572,367.58 ▲	1,348,760.79 ▲	616,684.20	2,175,354.02	(1,568,431.43) ▼

20000 LIABILITIES AND EQUITY

21000 Liabilities

Net Worth

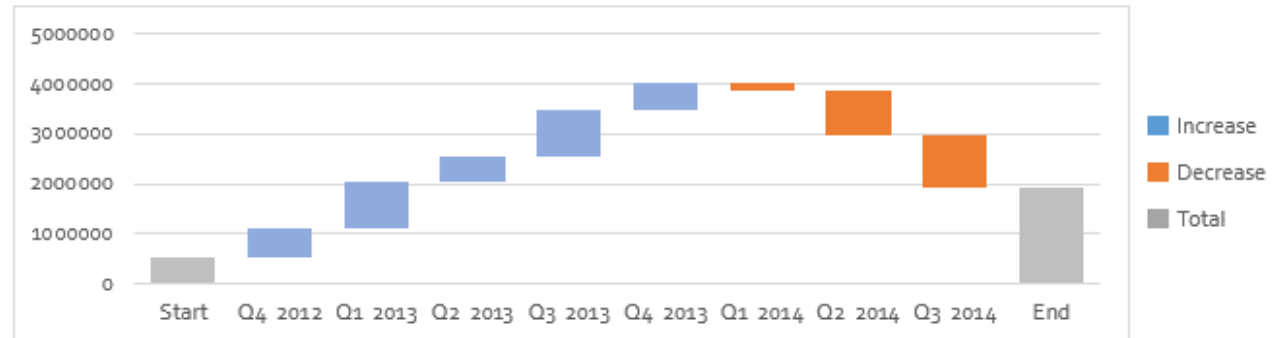
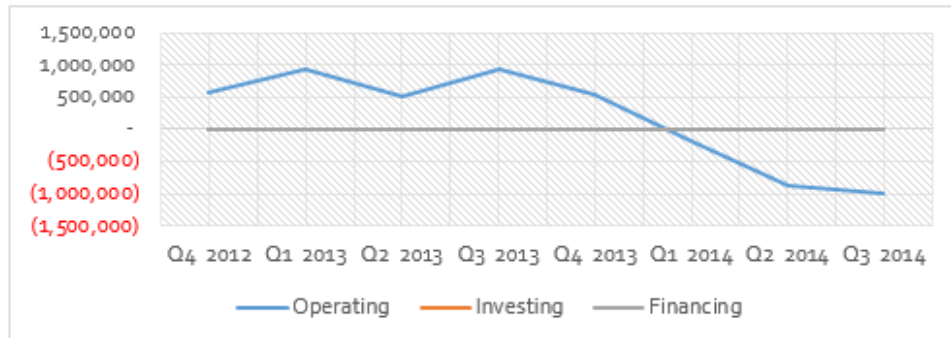
Report Date

2/12/2015

	Current	2014	2013	2012	2011
Current Assets	15,533,594	14,736,730	6,947,298	4,377,781	4,028,454
Fixed Assets	-	-	-	-	-
Total Assets	15,533,594	14,736,730	6,947,298	4,377,781	4,028,454
Short-Term Liabilities	9,449,059	9,167,799	6,437,492	4,149,154	3,081,481
Long-Term Liabilities	-	-	-	-	-
Total Liabilities	9,449,059	9,167,799	6,437,492	4,149,154	3,081,481
Net Worth	6,084,535	5,568,931	509,806	228,627	946,974



Cash Flow Statement



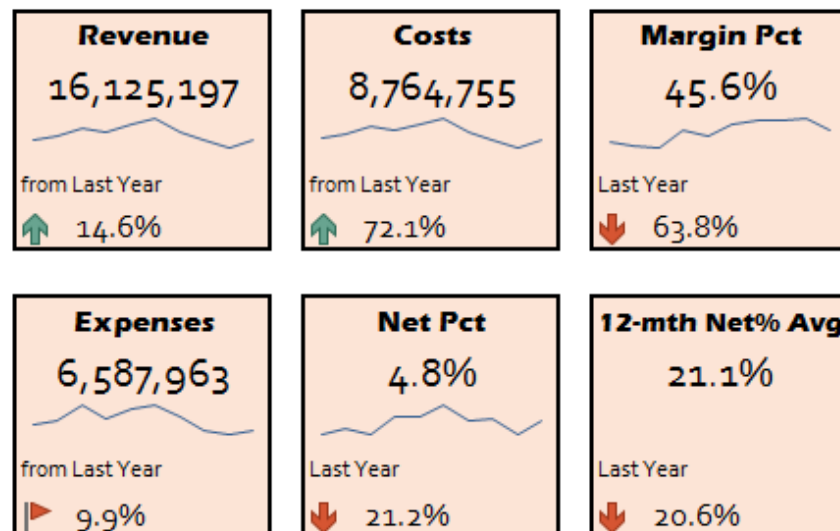
	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014
Cash at Beginning of Period	551,918	1,110,436	2,038,052	2,560,104	3,485,211	4,029,025	3,850,152	2,960,240
NET INCOME	(106,227)	(139,065)	198,077	109,622	249,813	1,232,850	1,474,644	1,152,228
CHANGES IN CURRENT ASSETS AND LIABILITIES								
Accum. Depreciation, Vehicles	-	-	-	-	-	-	-	-
Securities, Total	-	-	-	-	-	-	-	-
Accounts Receivable, Total	(67,053)	140,777	(292,797)	232,640	(235,329)	(2,829,794)	(3,415,486)	(2,637,695)
Inventory, Total	564,477	172,815	112,010	52,496	29,192	463,362	164,204	(39,764)
Purchase Prepayments, Total	-	-	-	-	-	-	-	-
Accounts Payable, Total	167,322	753,089	504,762	530,350	500,138	954,709	886,725	510,223
Revolving Credit	-	-	-	-	-	-	-	-
Total Personnel-related Items	-	-	-	-	-	-	-	-
Other Liabilities, Total	-	-	-	-	-	-	-	-
Net Cash From/(Used in) Operating Activities	558,519	927,615	522,052	925,107	543,814	(178,872)	(889,913)	(1,015,008)
Land and Buildings	-	-	-	-	-	-	-	-
Vehicles	-	-	-	-	-	-	-	-
Net Cash From/(Used in) Investing Activities	-	-	-	-	-	-	-	-
Long-term Liabilities	-	-	-	-	-	-	-	-
Capital Stock	-	-	-	-	-	-	-	-
Retained Earnings	-	-	-	-	-	-	-	-
Net Cash From/(Used in) Financing Activities	-	-	-	-	-	-	-	-
Net Increase/(Decrease) in Cash	558,519	927,615	522,052	925,107	543,814	(178,872)	(889,913)	(1,015,008)
Cash at End of Period	1,110,436	2,038,052	2,560,104	3,485,211	4,029,025	3,850,152	2,960,240	1,945,232

INCOME STATEMENT

Start Date: 1/1/2017 1/1/2016
End Date: 6/30/2017 6/30/2016

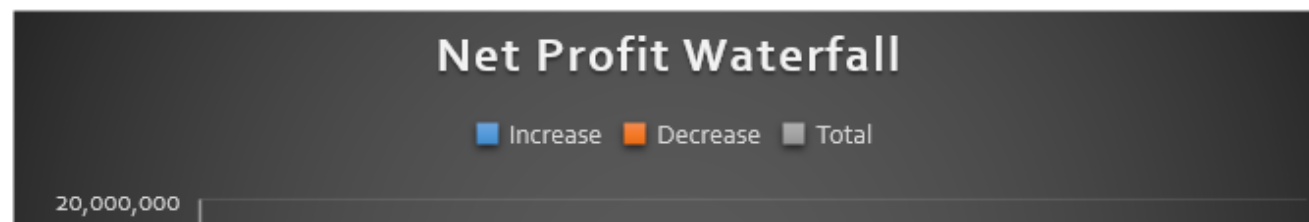
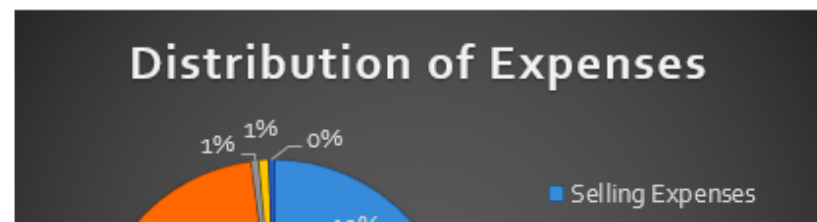
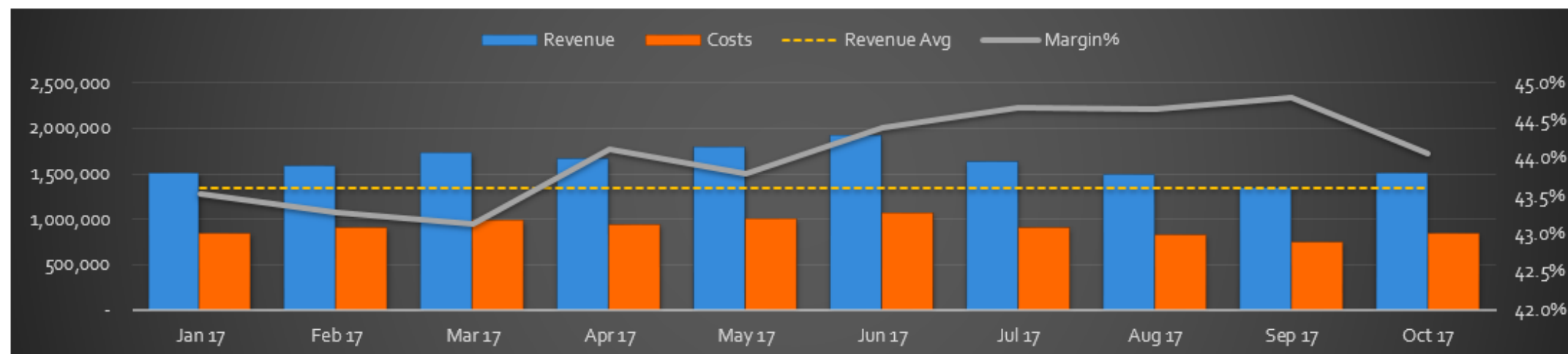
		Current Period	Same Period	Variance to Last Year	
			Last Year	%	Amount
REVENUE					
44100	Sales, Retail - North America	4,460,733	3,388,097	32%	1,072,635
44200	Sales, Retail - EU	5,183,491	4,273,881	21%	909,610
44300	Sales, Retail - Other	-	-	-	-
45100	Discounts, Retail - North Amer	(145,777)	(148,824)	(2%)	3,047
45200	Discounts, Retail - EU	(216,135)	(235,697)	(8%)	19,561
45300	Discounts, Retail - Other	-	-	-	-
TOTAL REVENUE		9,282,311	7,277,458	28%	2,004,853
COST OF GOODS SOLD					
52100	COGS, Retail - North America	(2,521,462)	(1,923,084)	31%	(598,378)
52300	COGS, Retail - EU	(2,896,217)	(2,383,821)	21%	(512,397)
52400	COGS, Retail - Other	-	-	-	-
54000..54800	Cost Adjustments	(0)	(0)	-	-
TOTAL COST OF GOODS SOLD		(5,417,680)	(4,306,905)	26%	(1,110,775)
GROSS PROFIT		3,864,631	2,970,553	30%	894,078
OPERATING EXPENSES					
61400	Total Selling Expenses	(543,689)	(489,422)	11%	(54,267)
62950	Total Personnel Expenses	(1,768,256)	(1,370,875)	29%	(397,381)
64400	Total Computer Expenses	(24,074)	(43,770)	(45%)	19,696
65400	Total Bldg. Maint. Expenses	(28,716)	(52,654)	(45%)	23,938
65900	Total Administrative Expenses	(15,501)	(29,244)	(47%)	13,743
66400	Total Fixed Asset Depreciation	-	-	-	-
67600	Other Operating Exp., Total	-	-	-	-
TOTAL OPERATING EXPENSES		(2,380,236)	(1,985,965)	20%	(394,272)
OPERATING INCOME (EBIT)		1,484,395	984,589	51%	499,806
79950	Total Interest Income	0	-	∞	0
80600	Total Interest Expenses	-	-	-	-

YTD vs Last YTD



Reporting Date: 10/31/2017

	YTD	LYTD	YTD Var%	Last 12-mth Avg	Prev 12-mth Avg	Avg Var%
Income Statement						
Revenue	16,125,197	14,067,843	14.6%	1,624,920	1,627,886	-0.2%
Costs	8,764,755	5,092,114	72.1%	618,380	627,075	-1.4%
Margin	7,360,442	8,975,730	-18.0%	1,006,540	1,000,811	0.6%
Margin %	45.6%	63.8%	-18.2%	61.9%	61.5%	0.5%
Expenses	6,587,963	5,996,478	9.9%	663,272	665,900	-0.4%
Net	772,480	2,979,252	-74.1%	343,268	334,911	2.5%
Net %	4.8%	21.2%	-16.4%	21.1%	20.6%	0.6%



Income Statement

		January	February	March	April	May	June	July	August
Revenue									
Sales, Retail - Dom.	-----	66,835	69,272	74,008	73,588	62,127	43,360	40,661	42,916
Sales, Retail - EU	- -----	2,119	-	-	684	14,939	7,499	3,069	8,174
Sales, Retail - Export	-----	6,287	14,939	7,560	10,386	15,635	-	1,394	5,179
Sales, Raw Materials - Dom.	-----	302,521	434,913	260,753	319,051	467,707	291,576	220,389	443,730
Sales, Raw Materials - EU	-- -- --	158,919	33,089	-	-	-	25,315	-	39,094
Sales, Raw Materials - Export	-----	-	93,220	112,861	54,604	72,459	1,343	95,543	1,857
Sales, Resources - Dom.		-	-	-	-	-	-	-	-
Consulting Fees - Dom.	-----	16,591	20,739	20,739	18,718	24,759	20,068	17,465	20,546
Fees and Charges Rec. - Dom.	-- -- --	33	131	-	157	-	-	-	96
Discount Granted	-----	(3,328)	(3,245)	(3,419)	(2,954)	(3,161)	(1,300)	(1,044)	(1,862)
Net Revenue	-----	549,977	663,057	472,502	474,233	654,466	387,861	377,478	559,729
Cost of Goods Sold									
Purch., Retail - Dom.	-----	(51,778)	(54,095)	(51,746)	(47,068)	(42,712)	(46,241)	(37,324)	(48,622)
Purch., Retail - EU	-----	(14,907)	(24,123)	(5,176)	(5,979)	-	(6,801)	-	(12,840)
Purch., Retail - Export	-----	(1,647)	-	(11,511)	(14,166)	(15,651)	(14,865)	(14,972)	-
Disc. Received, Retail	-----	586	443	234	181	-	-	467	44
Delivery Expenses, Retail	-----	(131)	(132)	-	(113)	(140)	(140)	-	(129)
Inventory Adjmt., Retail	- -	-	-	-	-	-	62,952	-	-
Purch., Raw Materials - Dom.	-----	(175,786)	(235,384)	(179,886)	(168,215)	(185,903)	(217,223)	(142,487)	(243,245)
Purch., Raw Materials - EU	-----	(86,992)	(53,031)	(6,859)	(1,704)	(9,518)	(18,953)	-	(1,046)
Purch., Raw Materials - Export	-----	-	-	(68,854)	(77,837)	(3,173)	(1,519)	(66,446)	-
Disc. Received, Raw Materials	-----	1,761	2,081	764	795	-	1,465	1,165	1,358
Delivery Expenses, Raw Mat.	-----	(196)	-	(220)	(169)	-	-	(186)	(193)
Inventory Adjmt., Raw Mat.	- -	-	-	-	-	-	34,478	-	-
Total Cost of Goods Sold	-----	(329,091)	(364,242)	(323,254)	(314,275)	(257,098)	(206,847)	(259,782)	(304,673)
Gross Profit	-----	220,886	298,815	149,248	159,958	397,368	181,015	117,695	255,056
Operating Expenses									
Cleaning	-----	(2,385)	(2,234)	(2,252)	(2,120)	(2,080)	(2,451)	(2,104)	(1,987)
Electricity and Heating	-----	(3,186)	(2,985)	(3,009)	(2,832)	(2,779)	(3,275)	(2,811)	(2,655)
Repairs and Maintenance	-----	(21,728)	(20,352)	(20,521)	(19,314)	(17,111)	(22,332)	(19,169)	(18,107)
Office Supplies	-----	(5,485)	(5,531)	(6,136)	(4,718)	(5,856)	(5,889)	(5,199)	(5,401)
Phone and Fax	-----	(641)	(646)	(717)	(551)	(684)	(688)	(607)	(631)
Postage	-----	(323)	(326)	(361)	(278)	(345)	(347)	(306)	(318)
Software	- -----	-	(5,349)	-	-	(1,579)	(5,349)	(1,191)	(3,681)
Consultant Services	-----	-	-	-	-	-	-	(3,809)	(4,645)
Other Computer Expenses	-----	(297)	(158)	(350)	-	(93)	(194)	(296)	(645)
Advertising	-----	(9,694)	(9,774)	(10,844)	(8,337)	(10,349)	(10,407)	(9,188)	(9,544)
Entertainment and PR	-----	(317)	(320)	(354)	(272)	(338)	(340)	(300)	(312)
Travel	-----	(2,690)	(2,712)	(3,009)	(2,313)	(2,871)	(2,887)	(2,549)	(2,648)
Delivery Expenses	-----	(327)	(330)	-	-	(349)	(351)	(310)	-
Gasoline and Motor Oil	-----	(392)	(395)	(438)	(337)	(418)	(420)	(371)	(386)
Registration Fees	- -	-	-	-	-	-	(627)	-	-
Repairs and Maintenance	-----	(211)	(20,213)	(236)	(182)	(826)	(627)	(200)	(208)
Cash Discrepancies	- - - - -	(3)	(12)	(2)	-	(30)	(10)	(14)	(2)

Financial Statement
CRONUS JetCorp USA
For the Period Ending
April 30 2019

April Revenue 2,412,962 Budget Variance % 10.2%	April Margin 45.7% Monthly Budget 43.0%	YTD Revenue 8,675,315 Budget Variance % 10.4%	YTD Margin 45.8% YTD Budget 43.8%
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Summary

For the month of April, revenue was \$ 2,412,962 pushing the YTD revenue to \$ 8,675,315. The resulting gross margins were 45.7% for the month and 45.8% YTD with the gross margin for the year trending down.

