

Jet Analytics rapporter



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Inventory - Dashboard

Company

JetCorp, North America

JetCorp, UK

Unknown

Location

Amsterdam Warehouse 1

Amsterdam Warehouse 2

Atlanta Warehouse 1

Atlanta Warehouse 2

London Warehouse 1

Los Angeles Warehouse 1

New York Warehouse 1

Year

2011

2012

2013

2014

2015

Unknown

Quarter

2012 Q1

2012 Q2

2012 Q3

2012 Q4

Month

2012 Jan

2012 Feb

2012 Mar

2012 Apr

Item Category

Awards & Recognition

Bags & Totes

Caps & Hats

Clocks & Watches

Corporate Gifts

Electronics

Product Group

Emblems & Pins

Business Bags

Plastic

Sports Bags

Totes

Baseball Caps

Bucket Hat

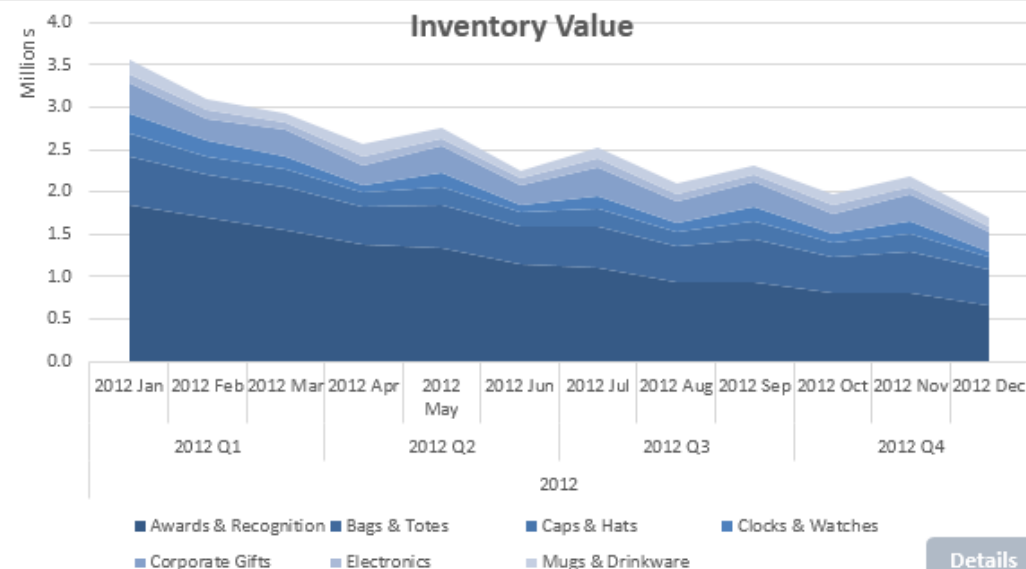
Knit Hats

Visors

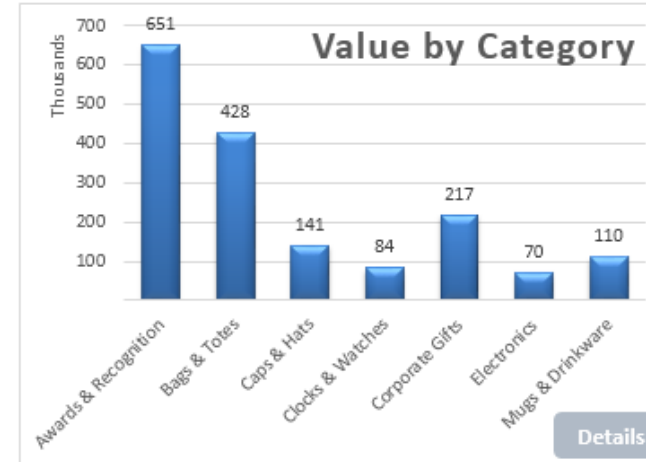
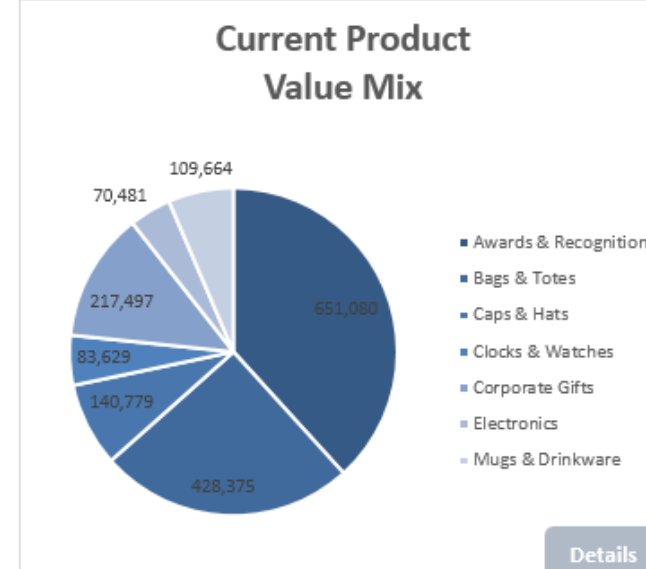
Clip-on

Desk Clocks

Stopwatches



	Average Value
⊕ Awards & Recognition	1,332,869
⊕ Bags & Totes	517,931
⊕ Caps & Hats	237,563
⊕ Clocks & Watches	190,333
⊕ Corporate Gifts	322,122
⊕ Electronics	96,694
⊕ Mugs & Drinkware	131,272



Account - Actuals to Budgets

Company

CRONUS JetCorp UK

CRONUS JetCorp USA

Unknown

Year

2016

2017

2018

2019

2020

Unknown

2015

Global Dimension 1

CORPORATE - Corporate Gift...

EVENTS - Events and Trades...

SPORTS - Sports & Activities

Global Dimension 2

Unknown

INTERCOMPANY - Intercomp...

LARGE - Large Business

Select one Budget

Budget Name

2016

2017

2018

Level 02

Revenue

COGS

Operating Expenses

Interest Income

Assets

Total Assets

Liabilities and Equity

GL Account

65200 - Electricity and Heating

65300 - Repairs and Maintenance

65600 - Office Supplies

65700 - Phone and Fax

65800 - Postage

Assets

Current Assets

Liquid Assets

11200 - Cash

11400 - Bank, Checking

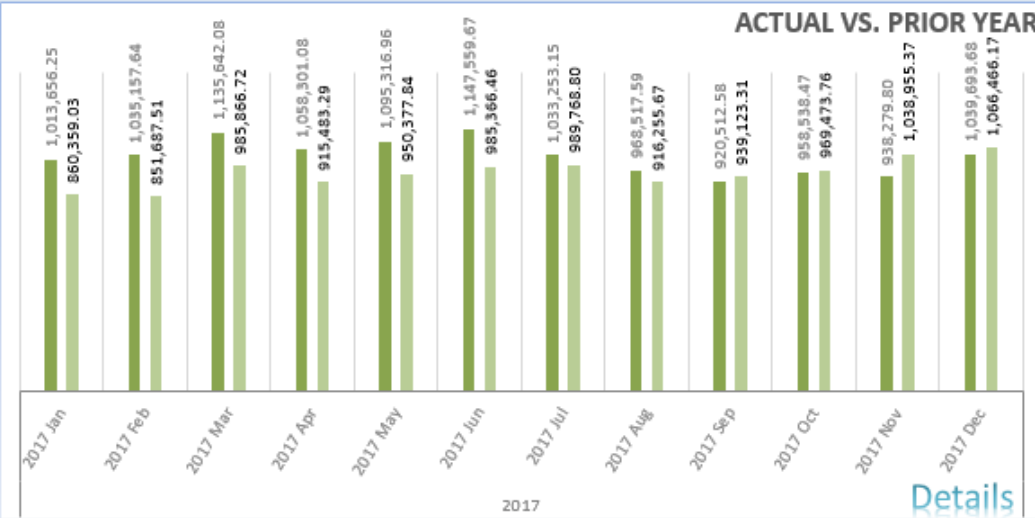
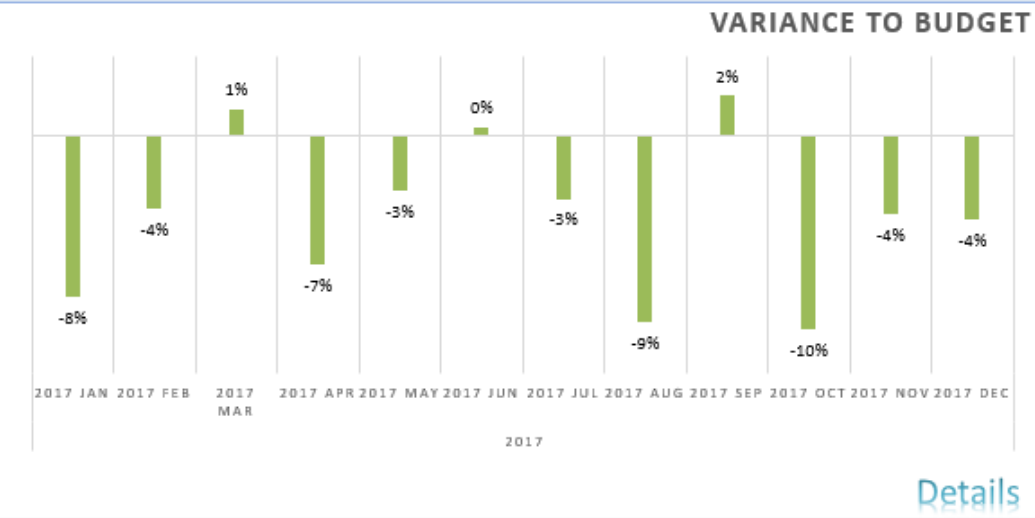
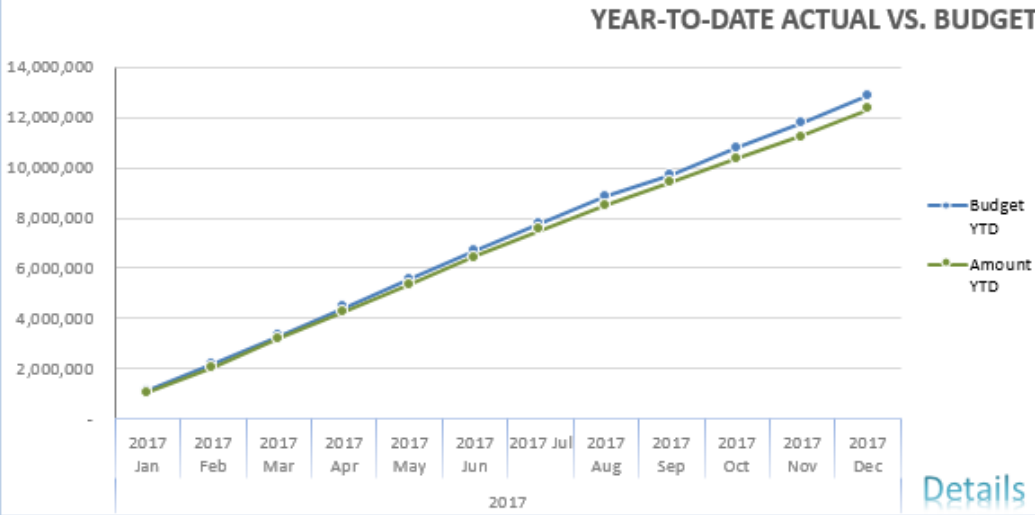
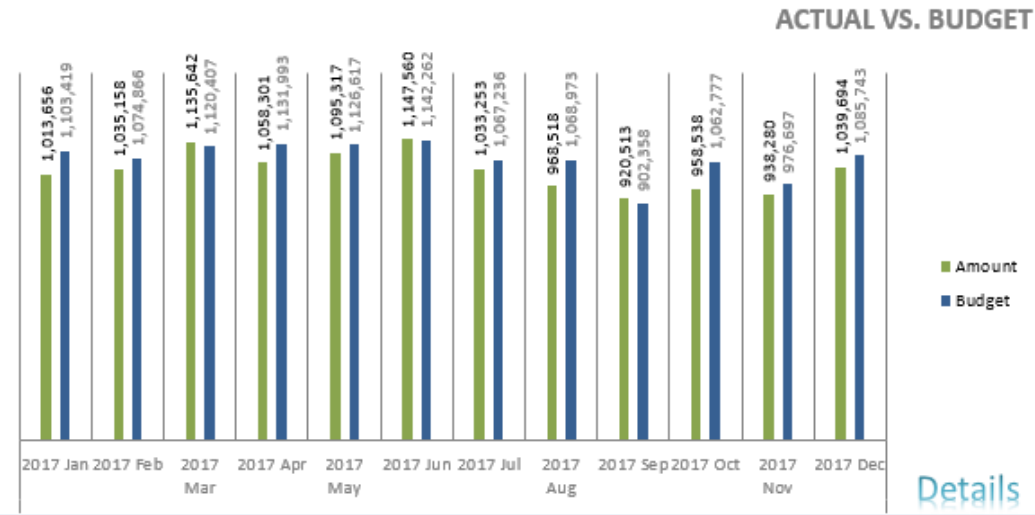
11500 - Bank Currencies

11600 - Bank Operations Cash

Liquid Assets, Total

Securities

12100 - Bonds



Company

JetCorp, North America JetCorp, UK

Unknown

Year

2011 2012 2013

2014 2015 2016

Select One Budget

Budget Name

2011 Budget 2012 Budget

Closing Entry

Regular Entry Closing Entry

Unknown

Acct Group

REVENUE COGS

Operating Expenses Interest Income

Income Taxes ASSETS

Liabilities Interest Expenses

GL Account

44100 - Sales, Retail - ... 44200 - Sales, Retail - ...

45100 - Discounts, Ret... 45200 - Discounts, Ret...

52100 - COGS, Retail - ... 52300 - COGS, Retail ...

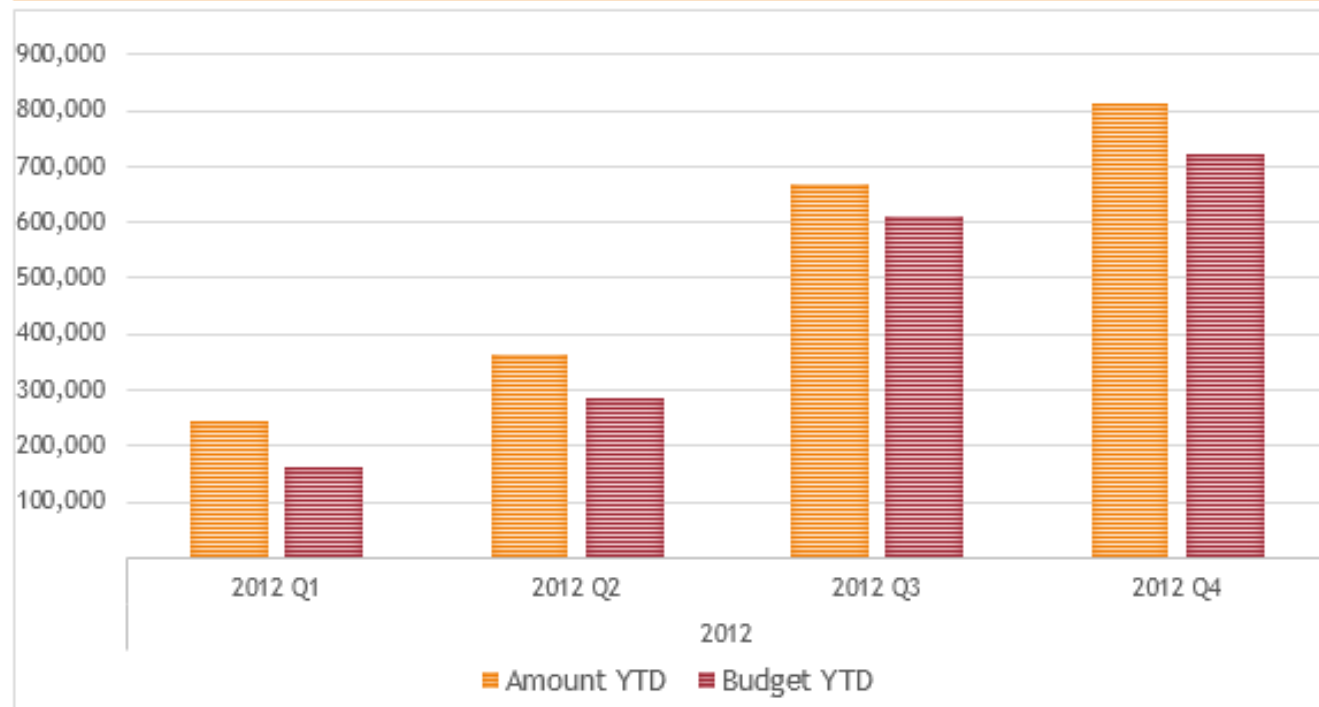
54100 - Purchases 54400 - Discounts Rec...

54710 - Direct Cost Ap... 61100 - Advertising

61150 - Outsourced Ma... 61200 - Entertainment ...

61250 - Sales Promotio... 61350 - Events

Account Actuals vs. Budgets Year-to-Date



Income Balance Income Statement

	Amount YTD	Budget YTD
2012	812,088	722,052
2012 Q1	243,437	160,666
2012 Q2	365,256	287,237
2012 Q3	668,108	610,883
2012 Q4	812,088	722,052

Inventory - Purchase History

Company

JetCorp, North America

JetCorp, UK

Unknown

Location

Amsterdam Warehouse 1

Amsterdam Warehouse 2

Atlanta Warehosue 1

Year

2011

2012

2013

2014

Quarter

2011 Q1

2011 Q2

2011 Q3

2011 Q4

Month

2012 Oct

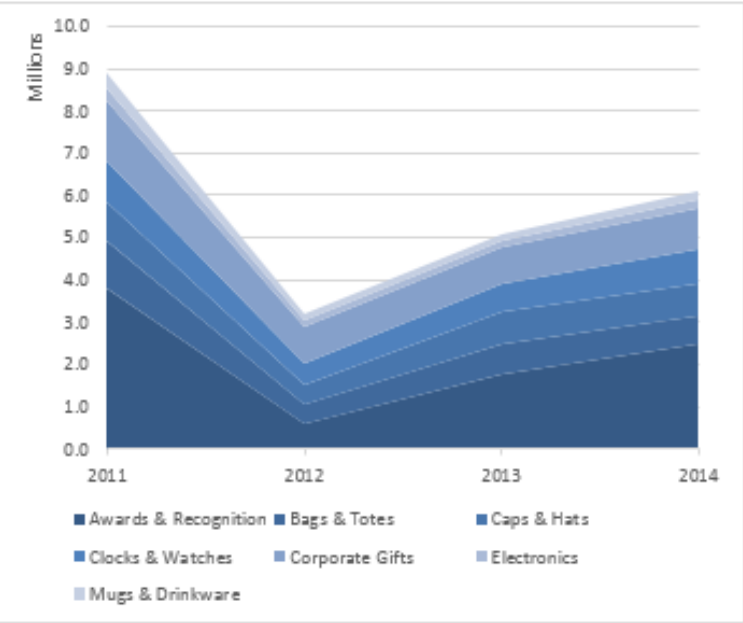
2012 Nov

2013 Jan

2013 Mar

Item Ledger Entry Type Purchase

Value	Awards & Recognition	Bags & Totes	Caps & Hats	Clocks & Watches	Corporate Gifts	Electronics	Mugs & Drinkware	Grand Total
2011	3,786,164	1,132,420	924,222	989,417	1,384,098	324,504	373,930	8,914,756
2012	581,469	486,276	467,779	514,310	834,357	154,764	168,891	3,207,846
2013	1,769,639	742,281	730,427	677,542	846,352	169,974	137,496	5,073,710
2014	2,505,809	659,634	757,473	822,033	925,596	216,296	234,522	6,121,363
Grand Total	8,643,081	3,020,611	2,879,901	3,003,301	3,990,403	865,538	914,839	23,317,674



Inventory - Quantity on Hand by Location

Company JetCorp, Belgium JetCorp, North Ame... JetCorp, UK	Location Amsterdam Warehouse 1 Amsterdam Warehouse 2 Atlanta Warehosue 1	Item Category Awards & Recognition Caps & Hats Corporate Gifts Bags & Totes Clocks & Watches Electronics	Product Group Emblems & Pins Sports Bags Bucket Hat Business Bags Totes Knit Hats Plastic Baseball Caps Visors
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Ending Quantity	Amsterdam Warehouse 1	Amsterdam Warehouse 2	Atlanta Warehosue 1	Atlanta Warehosue 2	London Warehouse 1	Los Angeles Warehouse 1	New York Warehouse 1	New York Warehouse 2	Grand Total
C100002 - Border Style	4	31		14		12	2		63
C100003 - Cherry Finish Frame	169	16		12	23	11	22	21	274
C100004 - Walnut Medallion Plate	176	29		15	21	16		13	270
C100005 - Cherry Finished Crystal Award	151	8		2	29	12	7	20	229
C100006 - Cherry Finished Crystal Award- Large	14	19		5	9	11	5		63
C100007 - 7.5" Bud Vase	25	40		2		12	6		85
C100008 - Glacier Vase	3	12		21		12	13		61
C100009 - Normandy Vase	15	14		11		4	8		52
C100010 - Wisper-Cut Vase	20	11		13		20	21		85
C100011 - Winter Frost Vase	17	26		8		21	15		87
C100014 - Canvas Field Bag	26	30		15	24	5	13		113
C100017 - Wheeled Duffel	25	25		1	27	13	19	12	122
C100018 - Action Sport Duffel	28	12		7	31	9	12		99
C100019 - Black Duffel Bag	30	30		13	8	1	17		99
C100020 - Gym Locker Bag	22	30		15	14	14	4	14	113
C100021 - Canvas Boat Bag	19	41		12	34	6	5		117
C100022 - Two-Toned Cap	20	205		2	19	6	3	10	265
C100023 - Two-Toned Knit Hat	14	153	5	5	12	12	11	6	218
C100024 - Knit Hat with Bill	17	13		13	16	16	1	2	78
C100025 - Striped Knit Hat	14	457	8	10	18	1	15	14	537
C100026 - Fleece Beanie	20	72	16	12	19	7	3	16	165
C100027 - Pique Visor	7	2		10	18	13	13		63
C100028 - Twill Visor	39	331	21	17	27	11	16	23	485
C100029 - Distressed Twill Visor	5	451			18	22	19	2	517
C100030 - Fashion Visor	13	170	24	24	26	14	1	3	275
C100031 - Carabiner Watch	13	42			28	10	13	17	123
C100032 - Clip-on Clock	15	14		5	18	4	12		68
C100033 - Frames & Clock	5	18	5		23	8	10	6	75
C100034 - Clock & Pen Holder	1	14		10		6	18		49

Sales Dashboard

Company

JetCorp, North America
JetCorp, UK
Unknown

Year

2011 2012
2013 2014
2015 2005

Country

Austria
Belgium
Canada
Denmark
France
Germany
Great Britain
Iceland

Global Dimension 1

CORPORATE - Corpor...
EVENTS - Events and ...
SPORTS - Sports & Ac...

Global Dimension 2

LARGE - Large Business
MEDIUM - Medium Busi...
SMALL - Small Business

Salesperson on Document

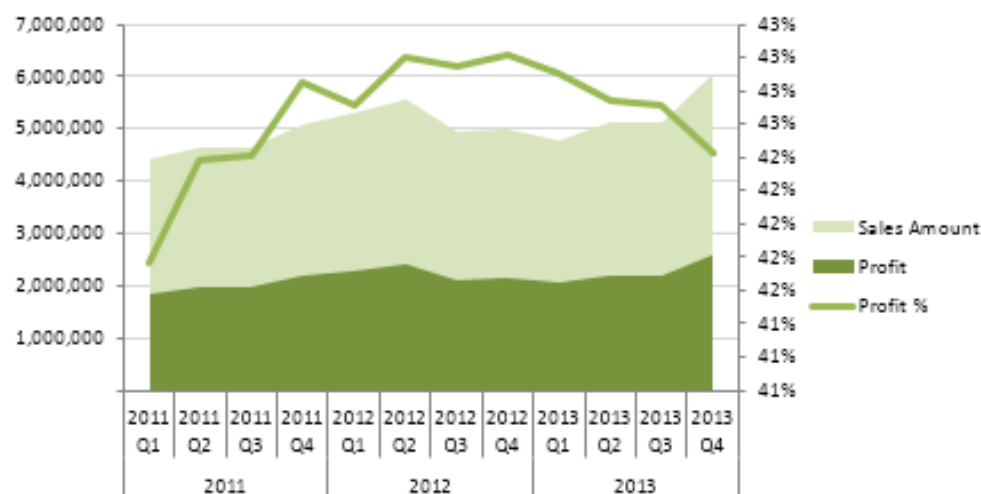
Annette Hill Bart Duncan
John Roberts Linda Martin
Mary A. Dempsey Peter Sadow
Roberto Hernandez Debra L. Core

Item Category

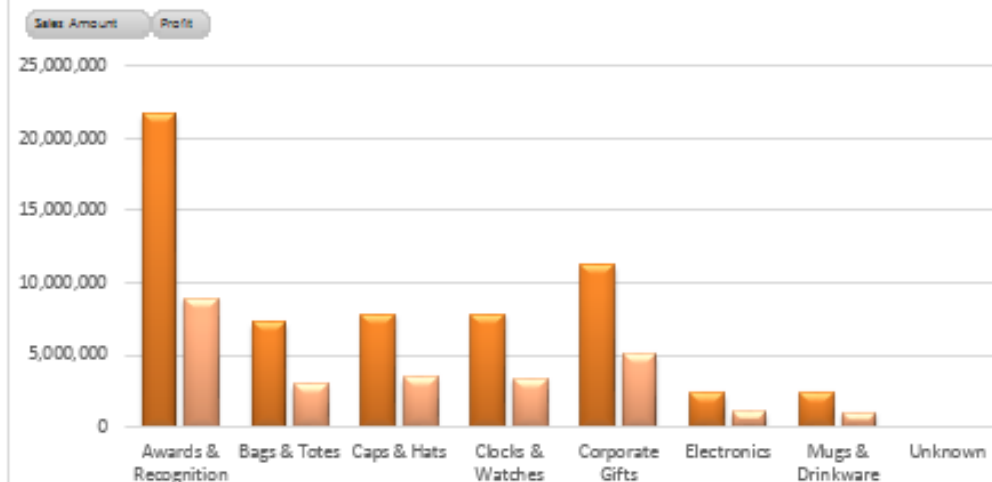
Awards & Recognition Bags & Totes
Caps & Hats Clocks & Watches
Corporate Gifts Electronics
Mugs & Drinkware Unknown

Product Group

Emblems & Pins Business Bags Plastic
Sports Bags Totes Baseball Caps
Bucket Hat Knit Hats Visors
Clip-on Desk Clocks Stopwatches



Details

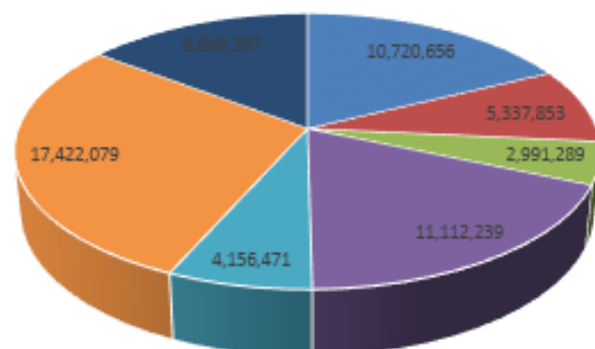


by Item Category by Product Group

Sales Amount Profit

Details

Sales Amount

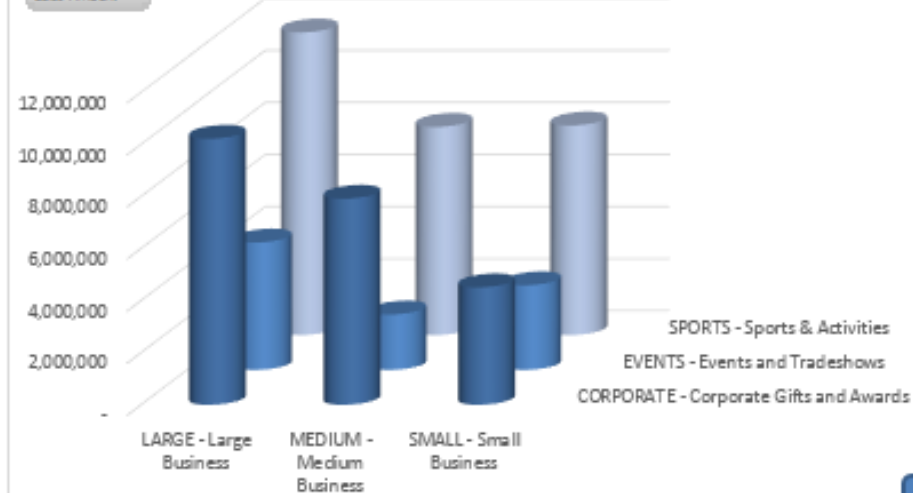


Salesperson on Document

Annette Hill
Bart Duncan
John Roberts
Linda Martin
Mary A. Dempsey
Peter Sadow
Roberto Hernandez

Details

Sales Amount



Details

Sales Dashboard

Company

- JetCorp, North Ameri...
- JetCorp, UK
- Unknown

Year

- 2011
- 2012
- 2013
- 2014
- 2015
- 2006
- 2007

Country

- Belgium
- Canada
- Denmark
- France
- Germany
- Iceland
- Netherlands
- Spain
- Sweden

Global Dimension 1

- CORPORATE - Corp...
- EVENTS - Events and...
- SPORTS - Sports & ...

Global Dimension 2

- LARGE - Large Busin...
- MEDIUM - Medium B...
- SMALL - Small Busin...

Salesperson on...

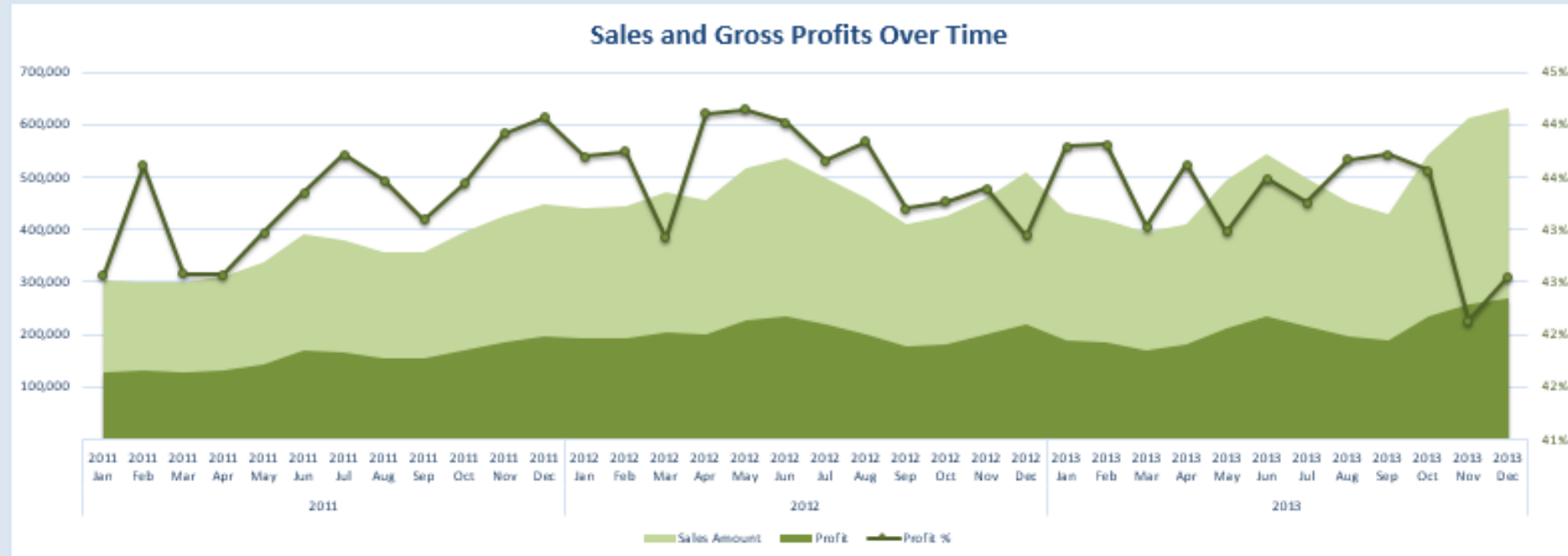
- Bart Duncan
- Linda Martin
- Mary A. Dempsey
- Peter Saddow
- Roberto Hernand...
- Annette Hill
- Debra L. Core
- John Roberts

Item Category

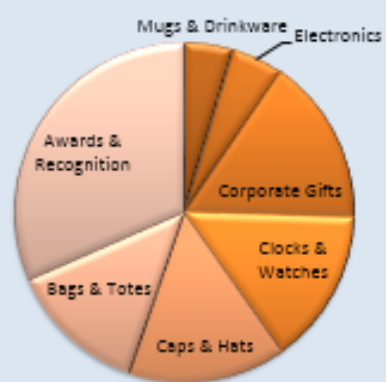
- Awards & Recog...
- Bags & Totes

Product Group

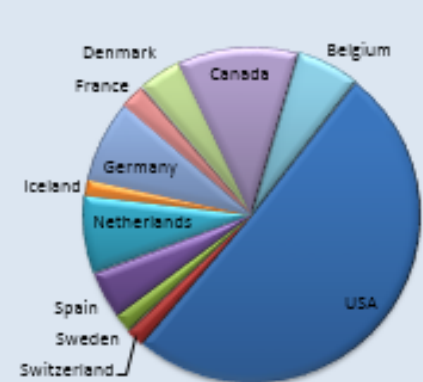
- Emblems & Pins
- Business Bags
- Plastic
- Sports Bags
- Totes
- Baseball Caps
- Bucket Hat
- Knit Hats
- Visors
- Clip-on
- Desk Clocks
- Stopwatches
- Travel Clocks
- Headphones



Sales By Category



Sales By Country



Sales By Global Dimension 1



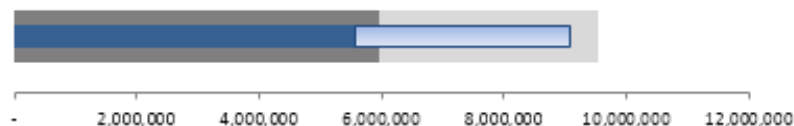
Sales By Salesperson



Sales and Profit Dashboard

Today's Date: 8/12/2013

■ Sales YTD \$5,572,821 ■ Current year forecast @ current pace \$9,090,664



■ Sales YTD Prior year \$5,960,429 ■ Sales Prior Year \$9,547,726

	This year	Last year	+ / -	YoY Change
MTD Sales	185,768	165,002	20,766	↑ 13%
YTD Sales	5,572,821	5,960,429	(387,608)	↓ -7%

	This year	Last year	+ / -	YoY Change
MTD Profits	79,599	70,390	9,209	↑ 13%
YTD Profits	2,370,554	2,545,025	(174,471)	↓ -7%

Company

JetCorp, North America

JetCorp, UK

Document Type

Sales Invoice

Sales Credit Memo

Sales Shipment

Salesperson on Docu...

Annette Hill

Bart Duncan

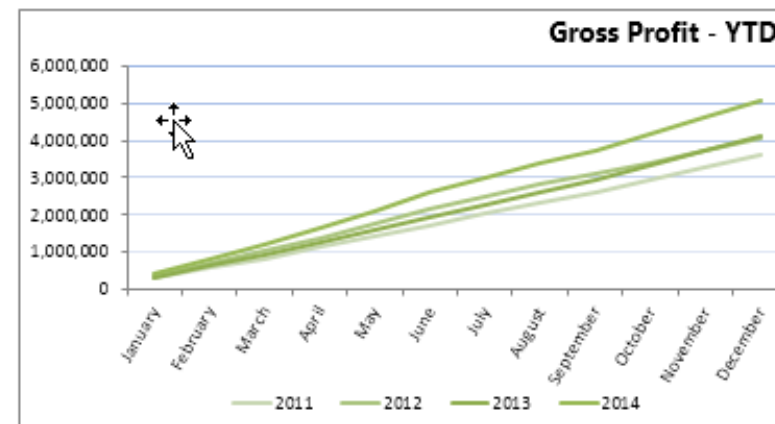
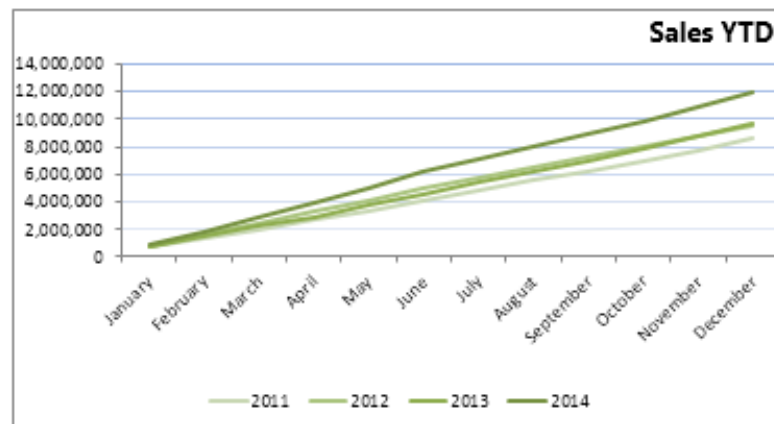
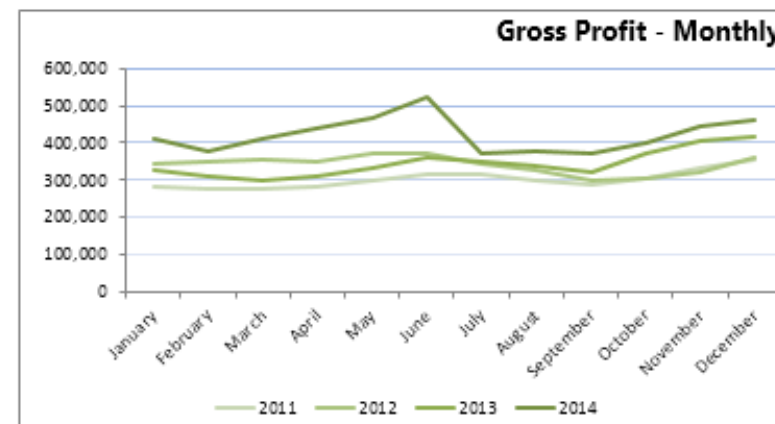
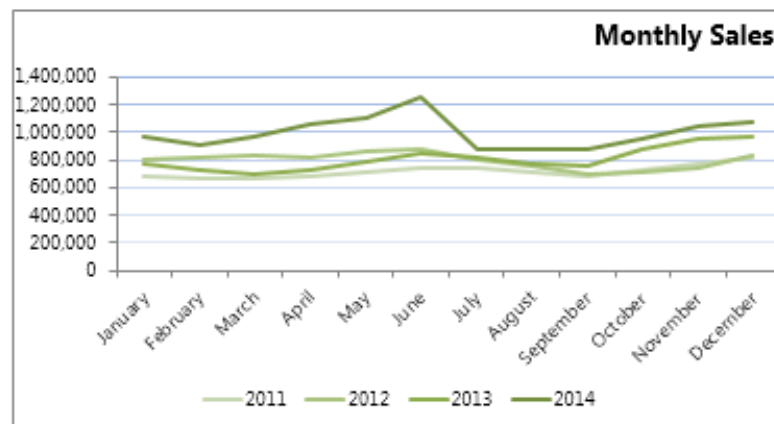
John Roberts

Linda Martin

Mary A. Dempsey

Peter Sadow

Roberto Hernandez



Please read the worksheet "Before Running This Report"

Accounts Receivable Dashboard

Company

JetCorp, North America

JetCorp, UK

Unknown

Country

Austria

Belgium

Canada

Denmark

France

Germany

Great Britain

Iceland

Customer

C100146 - Soron Kamstrol AG

C100145 - Dicon Industries

C100144 - Blesmore Systems

C100143 - Parvotis

C100142 - MovieTime Entertainment

Global Dimension 1

CORPORATE - Corporate Gifts and ...

EVENTS - Events and Tradeshow

SPORTS - Sports & Activities

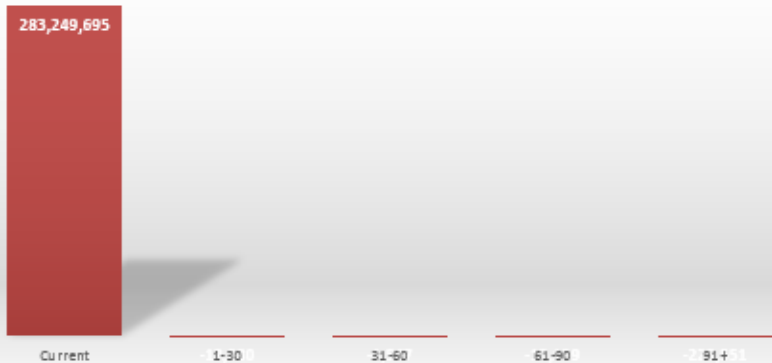
Global Dimension 2

LARGE - Large Business

MEDIUM - Medium Business

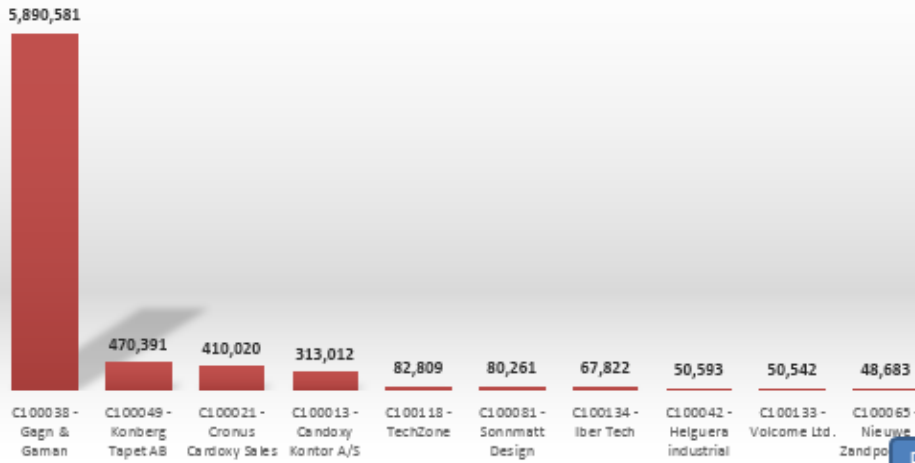
SMALL - Small Business

Open Amounts



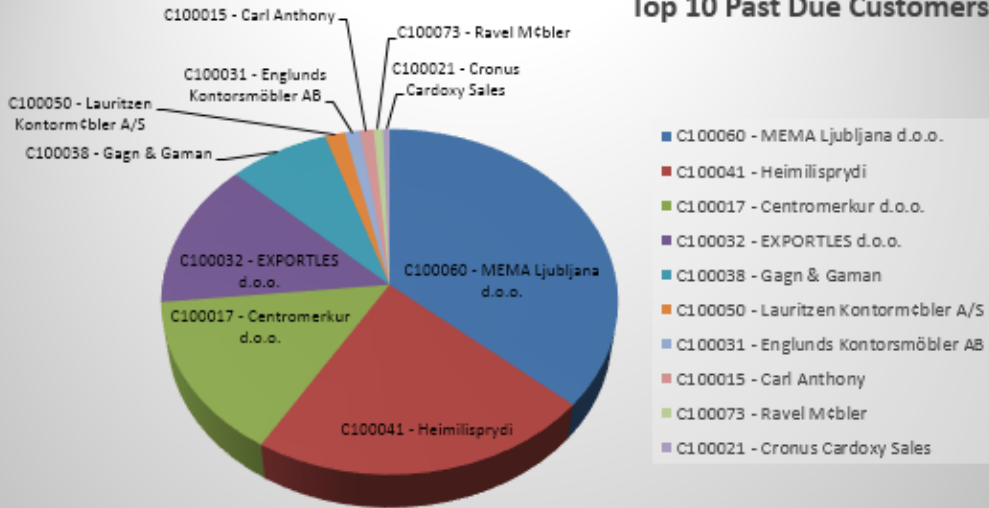
Details

Top Customers Past Due 60 Days or more



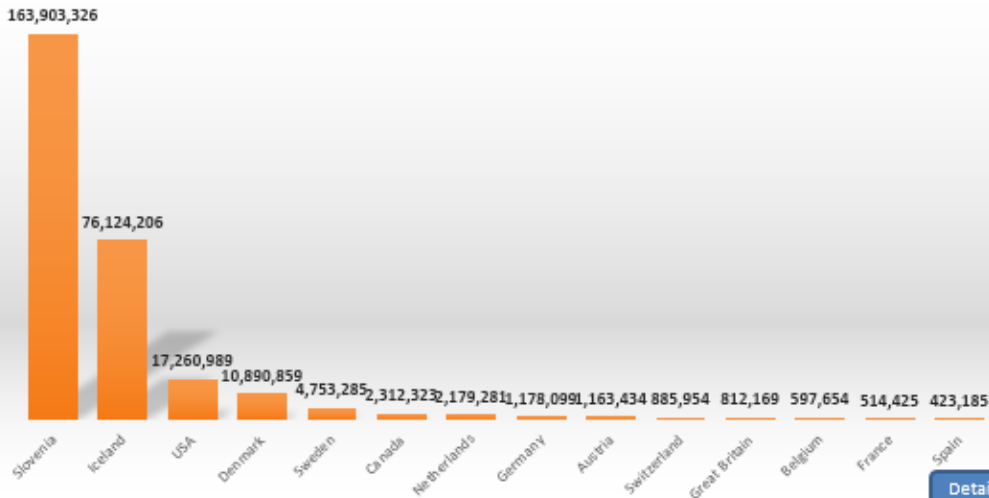
Details

Top 10 Past Due Customers



Details

Open Amounts by Country



Details

Today's date: 1/27/2014

Sales Dashboard

YTD

1/1/2014..1/27/2014

<- select a date range

All Sales

Profit %

Top Salesperson

\$1,239,300

43%

Annette Hill

Top 5 Selling Items

Item	Sales for period	Profit for Period	Profit %
C100006 - Cherry Finished Crystal Award- Large	90,163	41,122	46%
C100005 - Cherry Finished Crystal Award	84,966	33,400	39%
C100019 - Black Duffel Bag	63,253	26,343	42%
C100017 - Wheeled Duffel	59,324	25,314	43%
C100004 - Walnut Medallian Plate	47,038	18,856	40%

All Other Items	894,556	384,128	
All Items	1,239,300	529,164	43%

The Top 5 items represent 28 % of all item sales and generate 27 % of gross profits

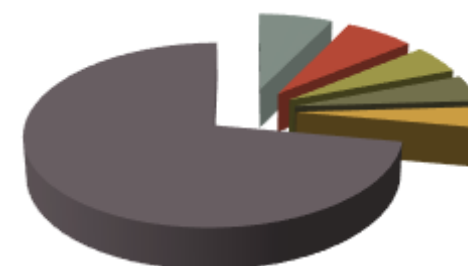
Top 5 Customers

Bill-to Customer	Sales for period	Profit for Period	Profit %	Balance Due To	Ave Days Outstanding
C100040 - Guildford Water Department	80,736	35,069	43%	394,970	(46)
C100059 - Meersen Meubelen	61,096	24,293	40%	1,189,330	(110)
C100072 - Danger Unlimited	60,553	26,887	44%	652,101	(92)
C100102 - BEI Outfitters	58,228	26,173	45%	473,249	(65)
C100086 - Top Action Sports	40,369	16,175	40%	1,096,836	(115)

All Customers	1,239,300	529,164	43%		(169)
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The Top 5 Customers represent 24 % of all sales and generate 24 % of gross profits

Top 5 Item Sales



- C100006 - Cherry Finished Crystal Award- Large
- C100005 - Cherry Finished Crystal Award
- C100019 - Black Duffel Bag
- C100017 - Wheeled Duffel
- C100004 - Walnut Medallian Plate
- All Other Items

Company

JetCorp, North America

JetCorp, UK

Unknown

Global Dimension 1

CORPORATE - Corpo...

EVENTS - Events and ...

SPORTS - Sports & A...

Country

Austria

Belgium

Canada

Denmark

France

Germany

Great Britain

Iceland

Netherlands

Slovenia

Spain

Sweden

Accounts Receivable - Top 10 Accounts by Balance

Company

JetCorp, North America

JetCorp, UK

Unknown

Open

Closed

Open

Aging Bucket

Current

1-30

31-60

61-90

91+

Salesperson on Document

Annette Hill

Bart Duncan

John Roberts

Linda Martin

Mary A. Dempsey

Peter Sadow

Roberto Hernandez

Debra L. Core

Country

Austria

Belgium

Canada

Denmark

France

Germany

Great Britain

Iceland

Netherlands

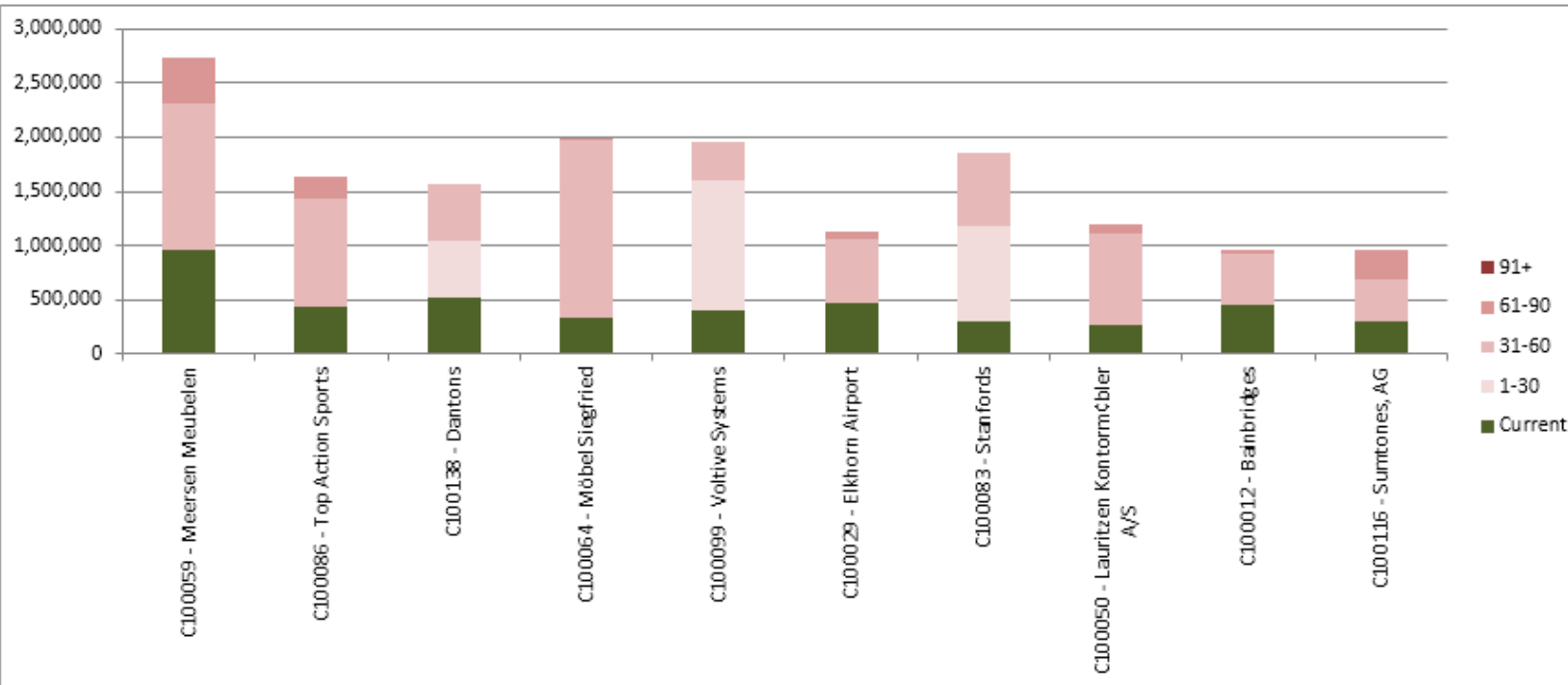
Slovenia

Spain

Sweden

Switzerland

USA



Open All Open

Amount LCY						
	Current	1-30	31-60	61-90	91+	Grand Total
C100059 - Meersen Meubelen	955,051	(38,343)	1,351,675	435,488	(1,121,111)	1,582,759
C100086 - Top Action Sports	439,246	(40,232)	992,911	208,660	(503,748)	1,096,836
C100138 - Dantons	516,448	533,256	523,656	(328)	(534,465)	1,038,567
C100064 - Möbel Siegfried	328,042	(40,323)	1,639,345	28,299	(1,085,423)	869,941
C100099 - Voltive Systems	405,495	1,203,986	340,729	(45,141)	(1,076,019)	829,050
C100029 - Elkhorn Airport	462,298	(42,413)	593,091	76,139	(354,973)	734,143
C100083 - Stanfords	304,915	867,058	679,624	(89,486)	(1,037,269)	724,842
C100050 - Lauritzen Kontormøbler A/S	260,113	(15,474)	853,991	79,660	(469,625)	708,666
C100012 - Bainbridges	447,626		475,740	42,730	(261,793)	704,303
C100116 - Sumtones, AG	303,285	(23)	384,013	264,722	(294,835)	657,161
Grand Total	4,422,519	2,427,491	7,834,775	1,000,743	(6,739,260)	8,946,268

Accounts Receivable by Currency

Company 

JetCorp, North America  

JetCorp, UK 

Currency 

British pound  

Canadian dollar 

Payment Terms 

1 Month/2% 8 days  

Current Month 

Salesperson on Docu... 

Annette Hill  

Bart Duncan 

Open 

Posting Date.Date YQMD 

Amount 						
	Current	1-30	31-60	61-90	91+	Grand Total
British pound	385,774	(22)			(191)	385,562
C100008 - Blanemark Hifi Shop	133,203	(17)			(31)	133,154
C100068 - Outdoor Gear Unlimited	47,602	(4)			(13)	47,585
C100085 - The Device Shop	39,429				(32)	39,397
C100092 - Zuni Home Crafts Ltd.	126,572				(65)	126,507
C100094 - Ranice Sports	38,969				(50)	38,919
Canadian dollar	897,899			(38)	(780)	897,082
C100012 - Bainbridges	291,209			(38)	(86)	291,086
C100029 - Elkhorn Airport	214,107				(29)	214,078
C100030 - Stutringers	148,766				(103)	148,663
C100053 - London Candoxy Storage Campus	154,471				(444)	154,028
C100054 - London Candoxy Storage Campus	89,347				(118)	89,229
Danish krone	4,875,731		(182)	(132)	(5,247)	4,870,169
C100013 - Candoxy Kontor A/S	375,589				(91)	375,498
C100015 - Carl Anthony	1,403,173		(182)		(4,004)	1,398,986
C100021 - Cronus Cardoxy Sales	582,392				(197)	582,195
C100050 - Lauritzen Kontormcbler A/S	1,802,140				(825)	1,801,314
C100073 - Ravel Mcbler	712,438			(132)	(130)	712,175
Euro	2,735,328	(45)	(69)	(35)	(1,423)	2,733,756
C100014 - Candoxy Nederland BV	117,303				(61)	117,242
C100019 - Corporación Beta	80,010		(18)		(25)	79,968
C100020 - Cronus Cardoxy Procurement	53,959			(9)	(38)	53,912
C100026 - Designstudio Gmunden	190,814			(21)	(119)	190,673

Accounts Payable Aging in Local Currency

Company

JetCorp, North America

JetCorp, UK

Currency

British pound

Canadian do...

Euro

Malaysian ri...

Swiss franc

US Dollar

Algerian dinar

Australian d...

Open

Open

Amount LCY	Current	1-30	31-60	61-90	91+	Grand Total
NA	2,493,236	240,035	68,430	88,428	2,000,704	4,890,833
V100001 - Greigner, Inc.	979,157	81,623		6,710	491,780	1,559,269
V100002 - Marley Printing, Inc	529					529
V100003 - LogoMasters	505,119	27,171		15,881	148,027	696,198
V100007 - TrendTech	670,917	64,851		8,136	245,445	989,349
V100069 - AMEX	80,818	13,053	13,092	13,021	203,467	323,451
V100070 - Corporation for Public Broadcasting	33,057	5,238	5,740	4,364	126,080	174,479
V100071 - DHS Global Shipping	204,047	36,420	41,193	26,447	522,184	830,291
V100072 - eSystems	2,226	2,189	4,004	1,921	45,834	56,173
V100073 - Jay's Cleaning Services	1,634	879		796	19,321	22,629
V100074 - Dewey, Cheatham & Howe, Legal Svcs.	4,095	2,241	1,942	2,136	44,776	55,189
V100075 - Global Electric	4,211	1,944		4,379	46,266	56,800
V100076 - Deffingers	2,142	4,344		1,938	47,591	56,015
V100077 - Office World	168	83	89		1,947	2,286
V100078 - Slant Communications	5,116		2,371	2,701	57,988	68,175
Grand Total	2,493,236	240,035	68,430	88,428	2,000,704	4,890,833

Customer Account Detail

Company

JetCorp, North America

JetCorp, UK

Unknown

Country

Austria

Belgium

Canada

Denmark

France

Germany

Great Britain

Iceland

Netherlands

Slovenia

Spain

Sweden

Switzerland

USA

Czech Republic

Year

2011

2012

2013

2014

Unknown

2005

2006

2007

Customer

C100008 - Blanemark Hifi Shop

C100013 - Candoxy Kontor A/S

C100014 - Candoxy Nederlan...

C100015 - Carl Anthony

C100017 - Centromerkur d.o.o.

C100019 - Corporación Beta

C100020 - Cronus Cardoxy Pr...

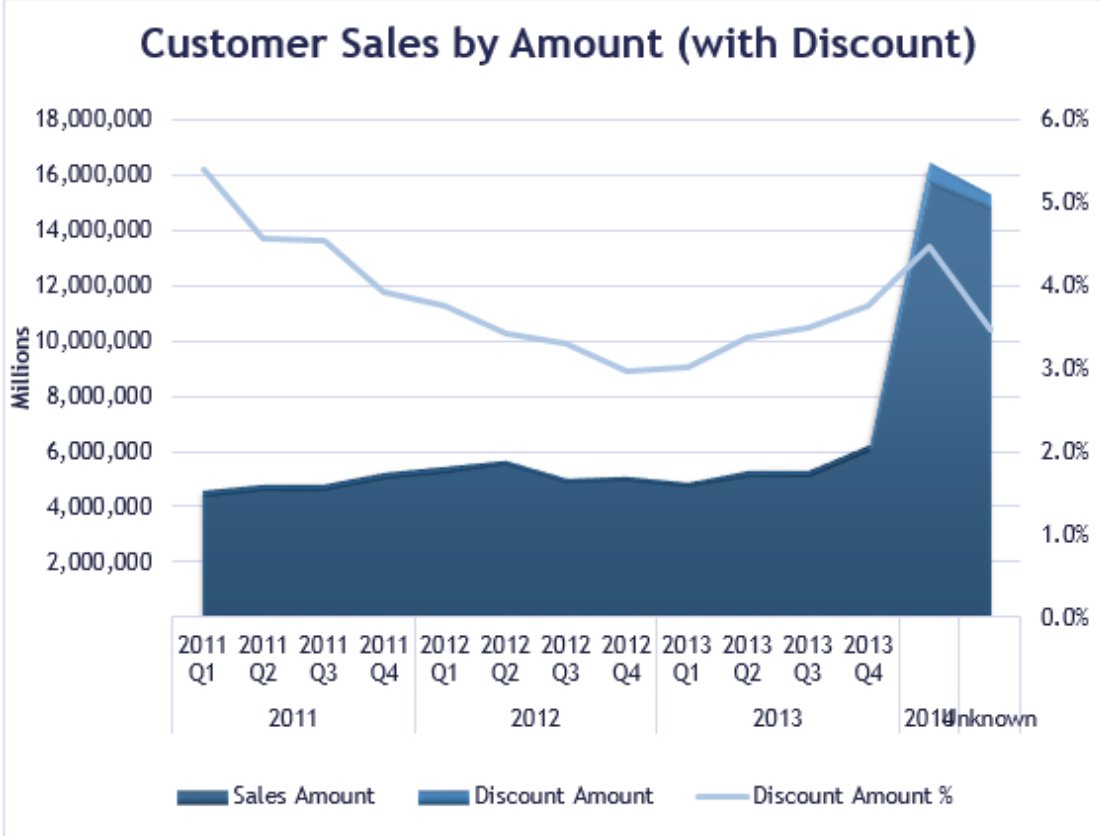
C100021 - Cronus Cardoxy Sales

C100026 - Designstudio Gmu...

C100031 - Englands Kontors...

C100032 - EXPORTLES d.o.o.

C100036 - Francematic



	Sales Amount	Discount Amount	Discount Amount %
2011	18,761,174	858,618	4.6%
2011 Q1	4,401,538	237,244	5.4%
2011 Q2	4,644,648	211,845	4.6%
2011 Q3	4,642,665	210,858	4.5%
2011 Q4	5,072,322	198,671	3.9%
2012	20,760,003	699,156	3.4%
2012 Q1	5,302,528	199,498	3.8%
2012 Q2	5,554,072	189,202	3.4%
2012 Q3	4,928,013	162,572	3.3%
2012 Q4	4,975,391	147,884	3.0%
2013	21,159,203	724,564	3.4%
2013 Q1	4,771,262	143,487	3.0%
2013 Q2	5,155,975	173,597	3.4%
2013 Q3	5,148,626	179,205	3.5%
2013 Q4	6,083,340	228,274	3.8%
2014	15,683,679	699,583	4.5%
Unknown	14,717,908	509,142	3.5%
Grand Total	91,081,966	3,491,063	3.8%

Balance Sheet

Company



JetCorp, North America

JetCorp, UK

Unknown

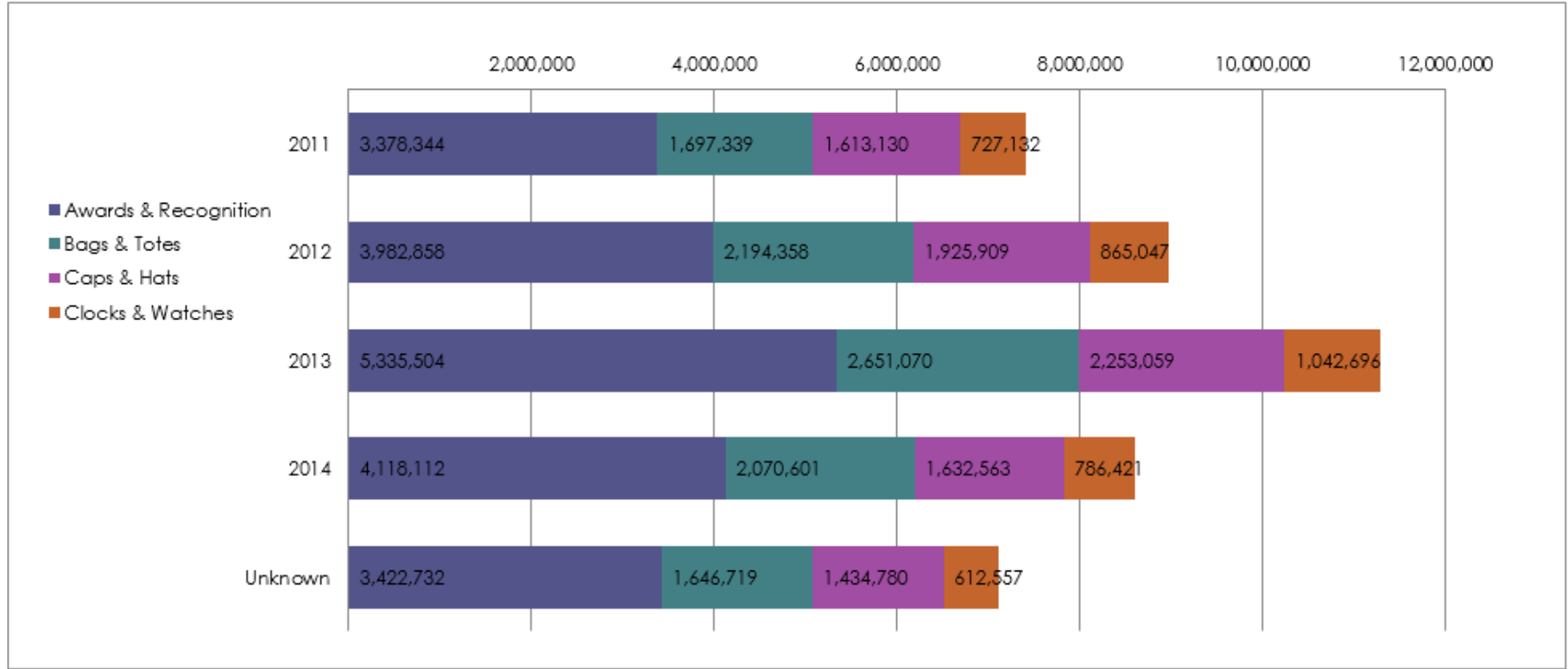
Income Balance

Balance Sheet



Ending Balance	Column Labels					
Row Labels	+ 2011	+ 2012	+ 2013	+ 2014	+ Unknown	Grand Total
ASSETS	13,172,642	16,768,747	24,778,950	35,107,641	42,682,996	42,682,996
Current Assets	8,021,682	11,667,673	19,727,964	30,108,827	37,732,957	37,732,957
Liquid Assets	-183,372	5,742,436	11,735,362	6,676,800	792,404	792,404
Accounts Receivable	3,475,379	3,462,382	3,952,647	19,636,326	34,354,234	34,354,234
Inventory	4,729,675	2,462,855	4,039,955	3,795,702	2,586,318	2,586,318
Fixed Assets	5,150,960	5,101,073	5,050,986	4,998,814	4,950,039	4,950,039
Vehicles	5,150,960	5,101,073	5,050,986	4,998,814	4,950,039	4,950,039
Liabilities	-10,655,834	-15,040,655	-21,834,263	-25,644,152	-27,027,139	-27,027,139
Short-term Liabilities	-8,386,630	-12,771,451	-19,565,059	-23,374,948	-24,757,935	-24,757,935
22100 - Revolving Credit	-526,743	-526,743	-526,743	-526,743	-526,743	-526,743
Accounts Payable	-4,827,125	-9,113,560	-15,805,673	-19,514,032	-20,797,747	-20,797,747
Long-term Liabilities	-3,032,762	-3,131,149	-3,232,643	-3,334,173	-3,433,445	-3,433,445
30100 - Capital Stock	-2,269,204	-2,269,204	-2,269,204	-2,269,204	-2,269,204	-2,269,204
Grand Total	2,516,808	1,728,091	2,944,687	9,463,489	15,655,857	15,655,857

Sales by Item Category over time



Sales Amount	Column Labels				
Row Labels	Awards & Recognition	Bags & Totes	Caps & Hats	Clocks & Watches	Grand Total
2011	3,378,344	1,697,339	1,613,130	727,132	7,415,945
2012	3,982,858	2,194,358	1,925,909	865,047	8,968,172
2013	5,335,504	2,651,070	2,253,059	1,042,696	11,282,329
2014	4,118,112	2,070,601	1,632,563	786,421	8,607,697
Unknown	3,422,732	1,646,719	1,434,780	612,557	7,116,788
Grand Total	20,237,550	10,260,088	8,859,441	4,033,853	43,390,931

Company

JetCorp, North America

JetCorp, UK

Unknown

Global Dimension 1

CORPORATE - Corporate Gifts and Awards

EVENTS - Events and Tradeshow

SPORTS - Sports & Activities

Global Dimension 2

LARGE - Large Business

MEDIUM - Medium Business

SMALL - Small Business

Operating Expenses by Year

Year

2011

2012

2013

2014

Unknown

2005

2006

2007

Company

JetCorp, North America

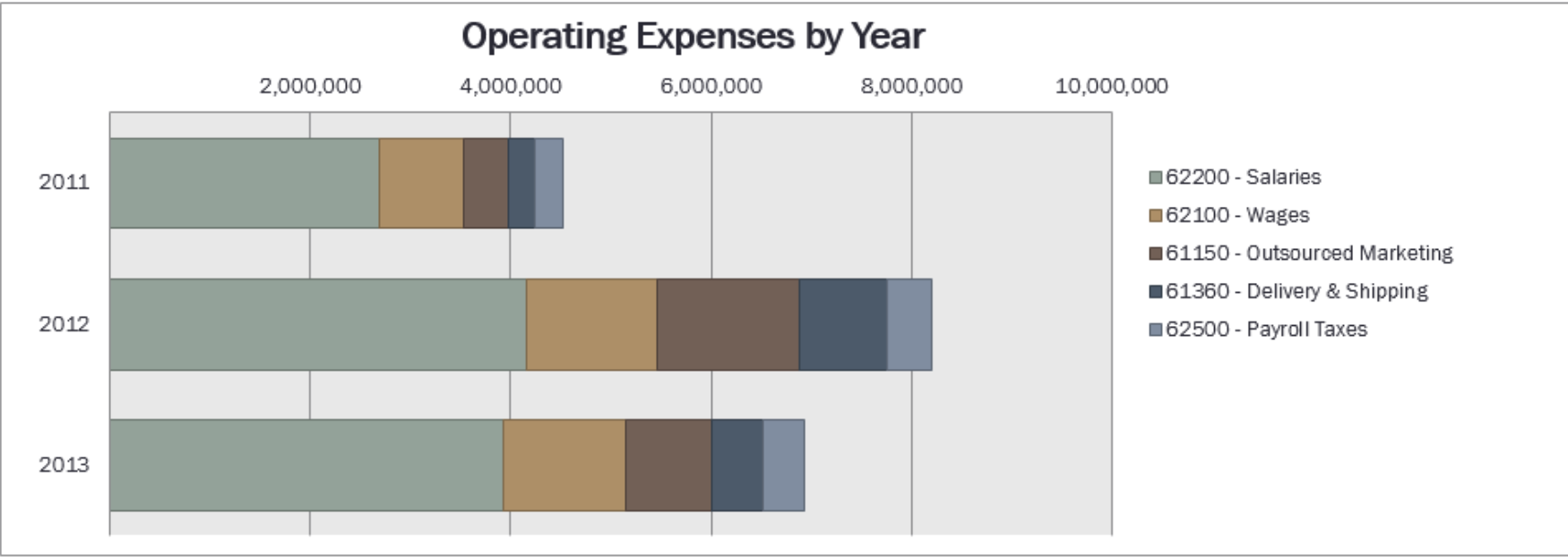
JetCorp, UK

Closing Entry

Regular Entry

Chart of Accounts

Operating Expenses



Amount	Column Labels				
Row Labels	62200 - Salaries	62100 - Wages	61150 - Outsourced Marketing	61360 - Delivery & Shipping	62500 - Payroll Taxes
2011	2,683,417	847,395	447,380	266,445	282,465
2012	4,150,254	1,310,607	1,420,338	873,276	436,869
2013	3,917,897	1,237,231	846,159	517,940	412,410
Grand Total	10,751,568	3,395,232	2,713,877	1,657,660	1,131,744

Item Sales and Profitability Dashboard

Company

JetCorp, North America

JetCorp, UK

Unknown

Product Group

Baseball Caps

Bucket Hat

Business Bags

Calculators

Clip-on

Computer Parts

Desk Clocks

Emblems & Pins

Flashlights

Glass

Headphones

Knit Hats

MP3 Players

Mugs

Item

C100042 - Retractable Earbuds

C100043 - Pro-Travel Technol...

C100044 - VOIP Headset with ...

C100045 - Wireless Headphones

C100046 - 1GB MP3 Player

C100047 - 2GB MP3 Player

C100048 - USB MP3 Player

C100049 - 4GB MP3 Player

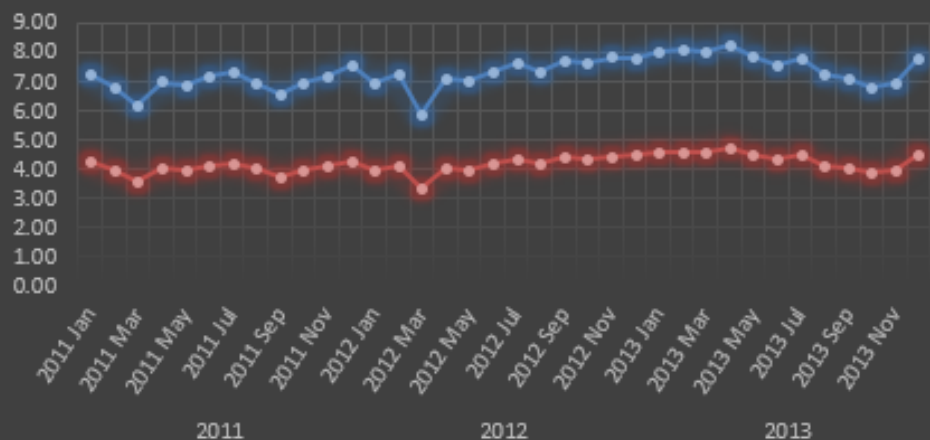
C100050 - Clip-on MP3 Player

C100051 - Bamboo Digital Pic...

C100052 - Black Digital Picture ...

C100053 - Book Style Photo Fr...

Average Cost and Selling Price



Profit Percentage



Sales Quantity



Gross Profit



Inventory Value over time

Company

JetCorp, North America

JetCorp, UK

Unknown

Year

2011

2012

2005

2006

2007

2008

Product Group

Emblems & Pins

Business Bags

Plastic

Sports Bags

Totes

Baseball Caps

Bucket Hat

Knit Hats

Visors

Location

Atlanta Warehouse 1

New York Warehouse 2

Amsterdam Warehouse 1

Amsterdam Warehouse 2

Atlanta Warehouse 2

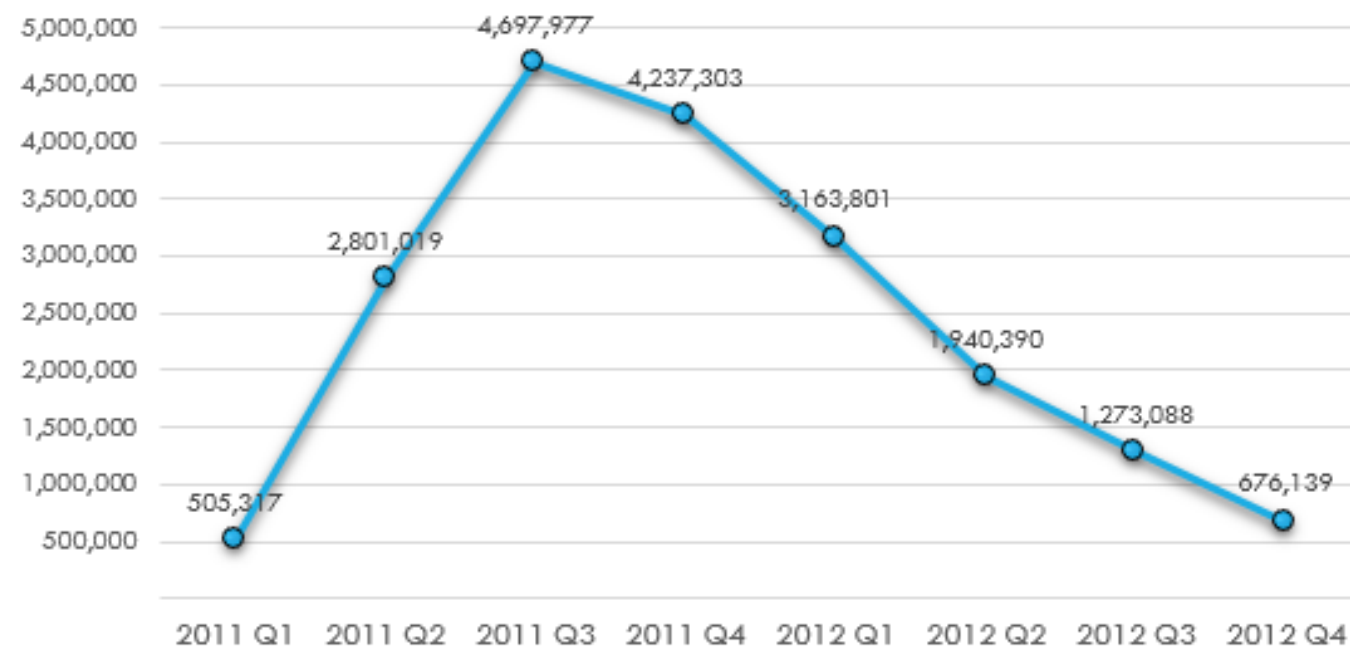
London Warehouse 1

Los Angeles Warehous...

New York Warehouse 1

New York Warehouse 3

Outsourced Logistics



Average Value

2011 Q1	505,317
2011 Q2	2,801,019
2011 Q3	4,697,977
2011 Q4	4,237,303
2012 Q1	3,163,801
2012 Q2	1,940,390
2012 Q3	1,273,088
2012 Q4	676,139

Average Unit Cost Over Time

Company

JetCorp, North America

JetCorp, UK

Unknown

Year

2011

2012

2013

2014

2015

2005

Product Group

Emblems & Pins

Business Bags

Plastic

Sports Bags

Totes

Baseball Caps

Bucket Hat

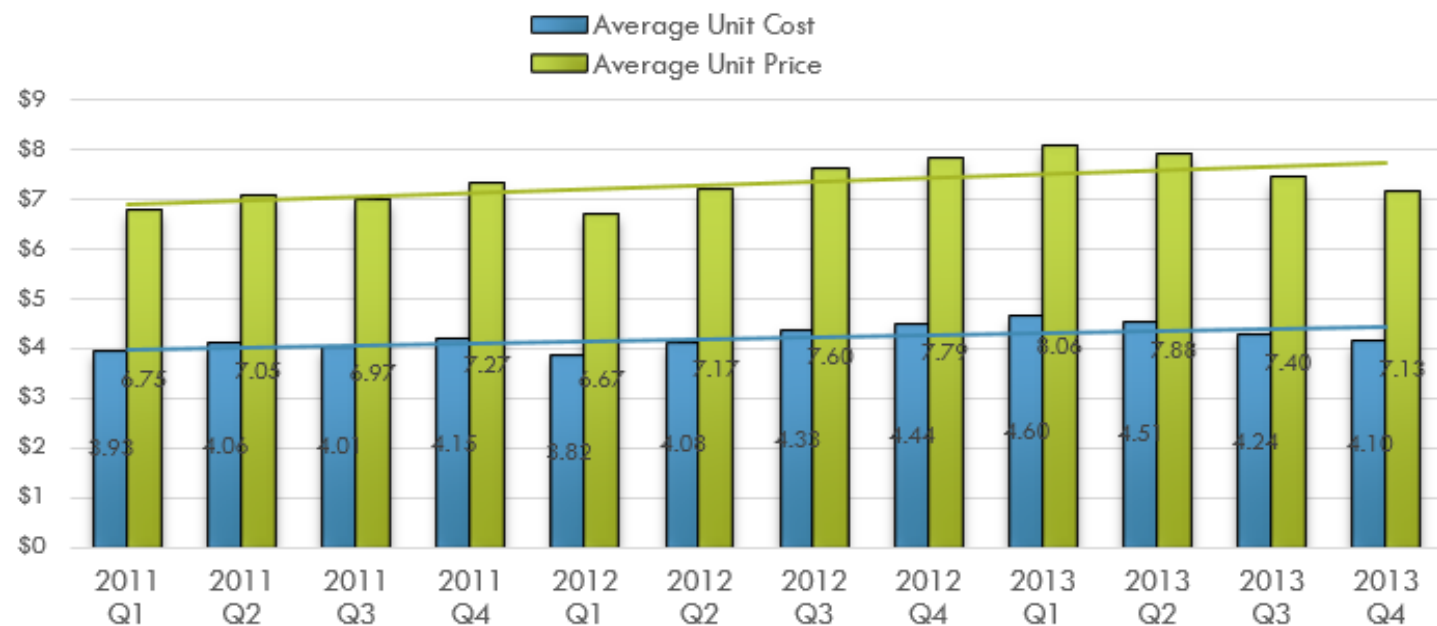
Knit Hats

Visors

Clip-on

Desk Clocks

Stopwatches



	Average Unit Cost	Average Unit Price
+ 2011 Q1	3.93	6.75
+ 2011 Q2	4.06	7.05
+ 2011 Q3	4.01	6.97
+ 2011 Q4	4.15	7.27
+ 2012 Q1	3.82	6.67
+ 2012 Q2	4.08	7.17
+ 2012 Q3	4.33	7.60
+ 2012 Q4	4.44	7.79
+ 2013 Q1	4.60	8.06
+ 2013 Q2	4.51	7.88
+ 2013 Q3	4.24	7.40
+ 2013 Q4	4.10	7.13
Grand Total	4.18	7.29

Item Category

Awards & Recogniti...

Bags & Totes

Caps & Hats

Item

C100002 - Border Style

C100003 - Cherry Finish F...

C100004 - Walnut Medal...

C100005 - Cherry Finishe...

C100006 - Cherry Finishe...

C100007 - 7.5" Bud Vase

Location

Amsterdam ...

Amsterdam ...

Atlanta Ware...

Trial Balances - Quarterly

Company  JetCorp, North America JetCorp, UK Unknown	Year  2011 2012 2013 2014 Unknown 2005	Income Balance  Income Statement Balance Sheet Unknown	Level 02 ASSETS Liabilities Operating Expenses Interest Income Interest Expenses Unknown
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Closing Entry Regular Entry 

Ending Balance	2011 Q1	2011 Q2	2011 Q3	2011 Q4	2012 Q1	2012 Q2	2012 Q3	2012 Q4
11200 - Cash	137,187	(2,961,716)	(2,171,957)	(954,187)	(914,097)	137,351	1,184,152	1,742,671
13100 - Customers, North America	535,566	510,945	507,521	611,788	667,614	754,986	564,829	644,627
13200 - Customers, EU	807,455	988,805	855,420	992,493	1,064,642	1,052,812	933,958	921,213
14100 - Inventory, North America	25,818	1,959,360	1,969,733	2,230,246	1,646,350	1,263,164	1,373,148	1,035,088
14200 - Inventory, EU	71,066	1,557,136	1,551,208	1,725,817	1,272,154	993,209	930,586	666,416
16200 - Vehicles	4,518,397	4,518,397	4,518,397	4,518,397	4,518,397	4,518,397	4,518,397	4,518,397
16210 - Increases during the Year	258,327	258,327	258,327	258,327	258,327	258,327	258,327	258,327
16220 - Decreases during the Year	151,228	151,228	151,228	151,228	151,228	151,228	151,228	151,228
16300 - Accum. Depreciation, Vehicles	223,008	223,008	223,008	223,008	173,121	173,121	173,121	173,121
22100 - Revolving Credit	(526,743)	(526,743)	(526,743)	(526,743)	(526,743)	(526,743)	(526,743)	(526,743)
22300 - Vendors, Domestic	(231,361)	(534,305)	(966,388)	(1,980,556)	(1,789,263)	(2,297,471)	(3,034,568)	(3,333,911)
22400 - Vendors, Foreign	(101,325)	(213,245)	(366,986)	(1,100,925)	(517,889)	(596,357)	(947,264)	(815,243)
25100 - Long-term Bank Loans	(1,417,373)	(1,417,373)	(1,417,373)	(1,417,373)	(1,417,373)	(1,417,373)	(1,417,373)	(1,417,373)
25200 - Mortgage	(1,098,174)	(1,098,174)	(1,098,174)	(1,098,174)	(1,098,174)	(1,098,174)	(1,098,174)	(1,098,174)
25300 - Deferred Taxes	(517,215)	(517,215)	(517,215)	(517,215)	(615,602)	(615,602)	(615,602)	(615,602)
30100 - Capital Stock	(2,269,204)	(2,269,204)	(2,269,204)	(2,269,204)	(2,269,204)	(2,269,204)	(2,269,204)	(2,269,204)
44100 - Sales, Retail - North America	(1,161,615)	(2,363,949)	(3,579,683)	(4,940,119)	(6,389,864)	(7,889,080)	(9,176,731)	(10,482,969)
44200 - Sales, Retail - EU	(949,168)	(1,977,434)	(2,983,507)	(4,035,323)	(5,116,816)	(6,250,327)	(7,299,149)	(8,351,577)
45100 - Discounts, Retail - North Amer	54,787	105,672	150,126	199,753	249,145	294,999	330,400	366,592
45200 - Discounts, Retail - EU	57,232	105,225	155,040	197,503	238,943	278,558	316,477	346,959
52100 - COGS, Retail - North America	636,800	1,300,333	1,967,948	2,716,636	3,513,484	4,347,514	5,064,781	5,790,330
52300 - COGS, Retail - EU	527,022	1,099,022	1,661,297	2,242,057	2,844,900	3,471,304	4,049,913	4,630,768
54100 - Purchases	1,286,436	6,195,019	7,458,894	9,284,311	9,653,834	10,468,428	11,839,078	12,557,624

Customers by Quintile - Year over Year comparison

Business Posting Group

Customers and vendors in EU

Customers and Vendors in North America

Salesperson on Customer Card

Annette Hill

Bart Duncan

John Roberts

Linda Martin

Mary A. Dempsey

Peter Sadow

Roberto Hernandez

Date YQMD

2013

Sales Amount

	Current Period	Previous Year
C100059 - Meersen Meubelen	796,762	746,704
C100086 - Top Action Sports	776,744	494,843
C100064 - Möbel Siegfried	653,881	705,589
C100138 - Dantons	620,195	261,696
C100072 - Danger Unlimited	523,667	312,005
C100099 - Voltive Systems	521,017	609,340
C100040 - Guildford Water Department	507,711	234,836
C100083 - Stanfords	470,950	683,226
C100145 - Dicon Industries	448,423	411,285
C100008 - Blanemark Hifi Shop	439,605	223,547
C100106 - Equinox Sporting Goods	432,529	242,057
C100050 - Lauritzen Kontormöbler A/S	430,178	435,190
C100026 - Designstudio Gmunden	407,409	376,587
C100088 - Triton Industries	360,529	267,110
C100029 - Elkhorn Airport	347,763	254,945
C100116 - Sumtones, AG	335,342	267,779
C100066 - Office Solutions	327,971	396,684
C100018 - City Of Chicago	326,666	195,680
C100102 - BEI Outfitters	307,984	195,382
C100031 - Englunds Kontorsmöbler AB	300,371	311,645
C100015 - Carl Anthony	297,666	403,936
C100076 - Showmasters	297,128	334,736
C100030 - Stutringers	296,204	247,674
C100098 - BlackCane Motor Works	294,091	220,847
C100012 - Bainbridges	291,535	171,097
C100041 - Heimilisprydi	285,757	409,546

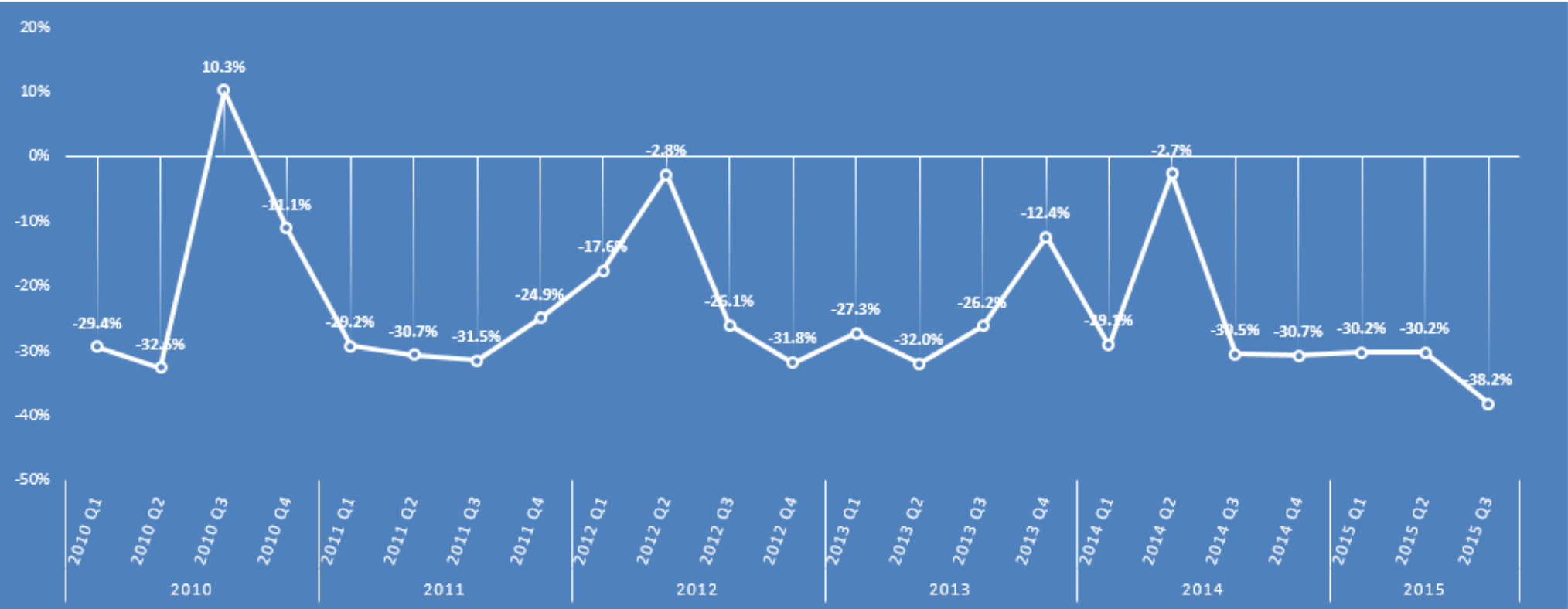
Cost Variance Trend

Item Category

Partial Assemblies	Raw Materials	Unknown
Awards & Recognition	Bags & Totes	Caps & Hats
Clocks & Watches	Corporate Gifts	Electronics

Product Group

Kits	Purchased Raw Materials	Unknown
Academic Trophy	Emblems & Pins	Sports Trophy
Business Bags	Plastic	Sports Bags



Row Labels Cost Variance %

2010	-13.2%
2010 Q1	-29.4%
2010 Q2	-32.6%
2010 Q3	10.3%
2010 Q4	-11.1%
2011	-29.0%
2011 Q1	-29.2%
2011 Q2	-30.7%
2011 Q3	-31.5%
2011 Q4	-24.9%
2012	-21.6%
2012 Q1	-17.6%
2012 Q2	-2.8%
2012 Q3	-26.1%
2012 Q4	-31.8%
2013	-23.2%
2013 Q1	-27.3%
2013 Q2	-32.0%
2013 Q3	-26.2%
2013 Q4	-12.4%
2014	-23.4%
2014 Q1	-29.1%
2014 Q2	-2.7%
2014 Q3	-30.5%
2014 Q4	-30.7%
2015	-30.7%
2015 Q1	-30.2%
2015 Q2	-30.2%
2015 Q3	-38.2%
Grand Total	-25.1%

Production Manufacturing KPIs

Year

2010

2011

2012

2013

Quarter

2012 Q1

2012 Q2

2012 Q3

2012 Q4

2013 Q1

2013 Q2

Product Group

Academic Trophy

Sports Trophy

Kits

Unknown

Work Center Group

100 - Assembly

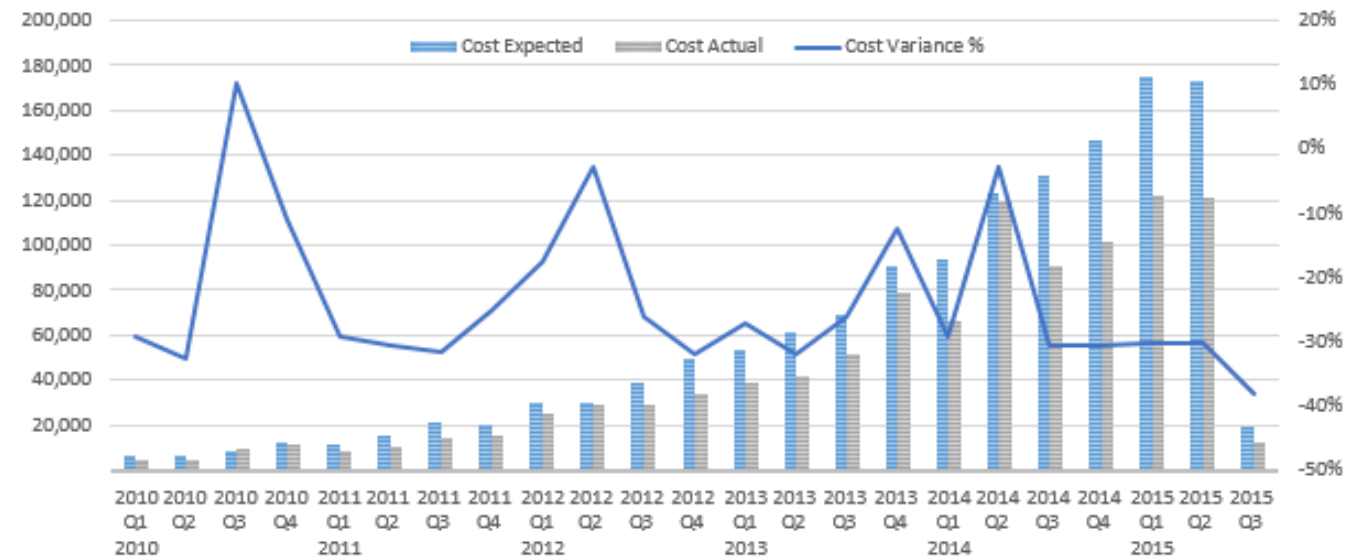
500 - Stonework

600 - Engraving

Unknown

MANUFACTURING COST

Details



MATERIAL QUANTITY

Details



Year

2010 2011

2012 2013

Quarter

2013 Q3 2013 Q4

2014 Q1 2014 Q2

Work Center

100 - Assembly 500 - Stonework 600 - Engraving

200 - Packing d... 300 - Painting d... 400 - Machine ...

Product Group

Academic Trophy

Sports Trophy

Kits

Emblems & Pins

Business Bags

Plastic

Sports Bags

Totes

Baseball Caps

Bucket Hat

Knit Hats

Visors

Clip-on

Desk Clocks

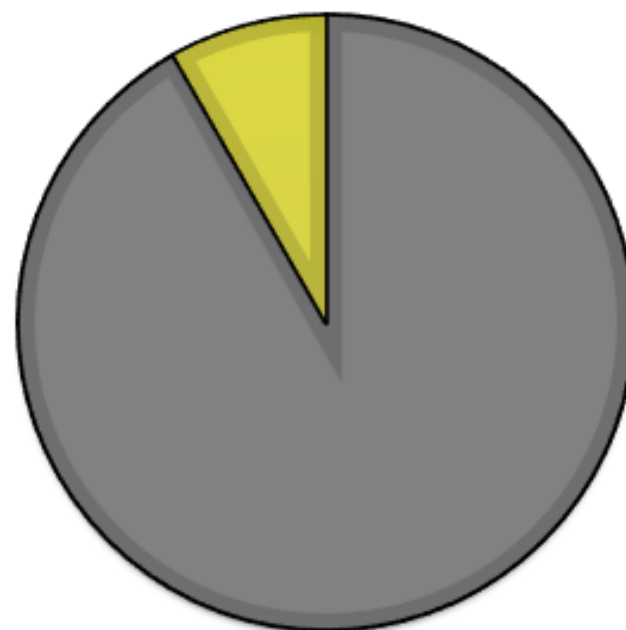
Stopwatches

Travel Clocks

Headphones

Material Scrap by Category

	Scrap Quantity
EQUIP - Equipment Malfunction	100,123
ERROR - Manufacturing Error	8,918
ORDERINGER - Ordering Error	12
Unknown	
Grand Total	109,054



- EQUIP - Equipment Malfunction
- ERROR - Manufacturing Error
- ORDERINGER - Ordering Error
- Unknown

Variance Report by Item Category

Date YQMD All Date

Product Group	Item	Values					
		Quantity	Actual	Cost Expected	Cost Actual	Cost Variance	Cost Variance %
Purchased Raw Materials	RM100001 - 3.75" Lamp of Knowledge Upper	8,078		\$18,162	\$18,176	\$14	0.1%
	RM100002 - 3.75" Apple Trophy Figure	15,899		\$52,289	\$52,467	\$178	0.3%
	RM100003 - 5" Male Graduate Figure	5,567		\$10,019	\$10,021	\$2	0.0%
	RM100004 - 5" Female Graduate Figure	6,103		\$10,985	\$10,985	\$0	0.0%
	RM100005 - 4.75" Spelling B Trophy Figure	4,685		\$10,635	\$10,635	\$0	0.0%
	RM100006 - 3.75" Soccer Player	16,703		\$45,917	\$45,933	\$17	0.0%
	RM100007 - 3.75" Football Player	17,348		\$47,575	\$47,707	\$132	0.3%
	RM100008 - 3.75" Basketball Player	19,422		\$53,394	\$53,411	\$17	0.0%
	RM100009 - 3.75" Volleyball Player	17,786		\$48,906	\$48,912	\$6	0.0%
	RM100010 - 3.75" Wrestler	23,512		\$64,658	\$64,658	\$0	0.0%
	RM100016 - 6" Star Column Trophy Riser	31,767		\$72,827	\$73,064	\$237	0.3%
	RM100023 - 7" Torch Trophy Riser	31,518		\$83,523	\$83,523	\$0	0.0%
	RM100027 - 1" Marble	200,618		\$224,741	\$300,927	\$76,186	33.9%
	RM100032 - Fancy Gold Trophy Cap Nut	32,227		\$8,701	\$8,701	\$0	0.0%
	RM100033 - Standard Cap Nut	140,402		\$2,806	\$2,808	\$2	0.1%
	RM100034 - Check Rings	140,402		\$1,403	\$1,404	\$1	0.1%
	RM100036 - 1.5" Emblem	68,584		\$10,272	\$10,288	\$15	0.2%
	RM100038 - Felt Dots	128,908		\$2,578	\$2,578	\$0	0.0%
	RM100045 - 6" Threaded Trophy Rod	32,227		\$35,450	\$35,450	\$0	0.0%
	RM100053 - 3" Blank Plate	44,890		\$1,346	\$1,347	\$0	0.0%
	RM100054 - Column Cover	32,227		\$644	\$645	\$0	0.0%
Purchased Raw Materials Total		1,018,873		\$806,831	\$883,637	\$76,806	9.5%
Kits	PA100001 - 1" Marble Base 2.5"x6"x6", 1 Col. Kit	64,454		\$154,014	\$154,045	\$31	0.0%
Kits Total		64,454		\$154,014	\$154,045	\$31	0.0%

Weekly Run Times by Work Center

Year 

2012

2013

2014

2015

Month 

2013 Oct

2013 Nov

2013 Dec

2014 Jan

2014 Feb

2014 Mar

2014 Apr

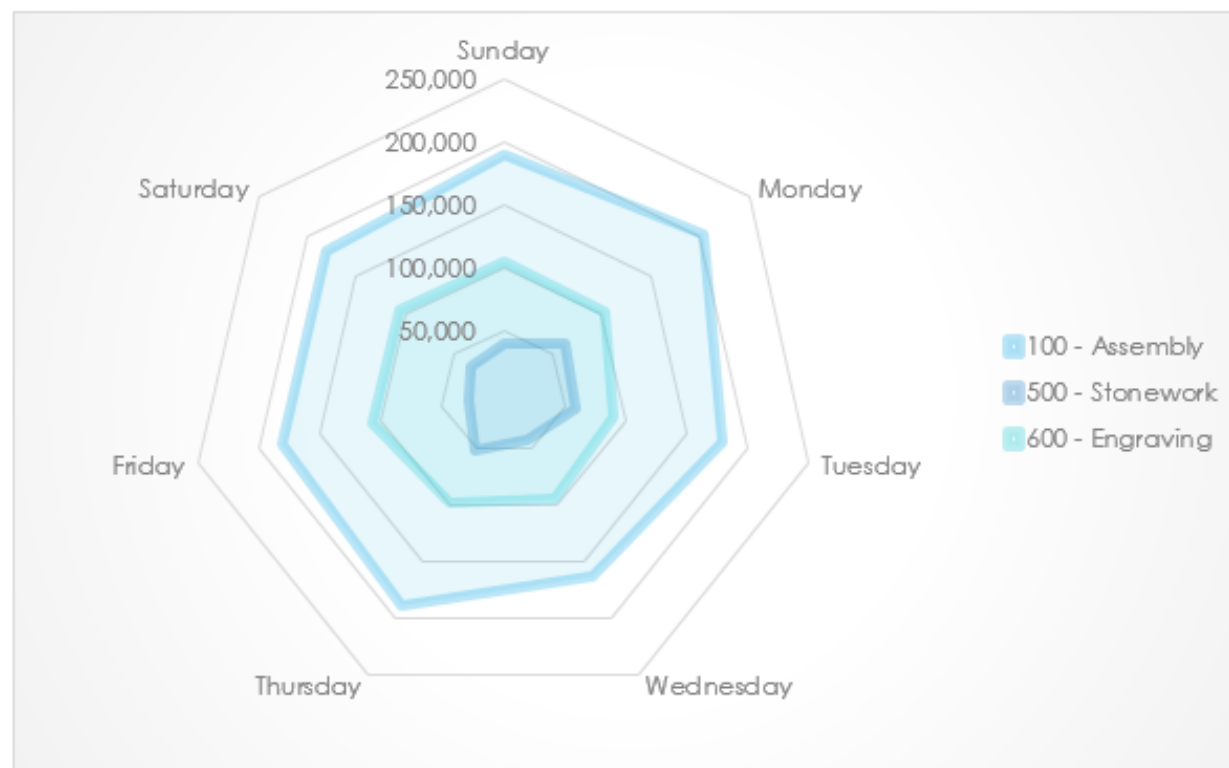
2014 May

2014 Jun

2014 Jul

2014 Aug

2014 Sep



Run Time Actual Work Center 

Day of Week 	100 - Assembly	500 - Stonework	600 - Engraving	Grand Total
Sunday	189,819	39,932	105,161	334,912
Monday	203,254	63,978	104,223	371,455
Tuesday	178,962	59,247	89,585	327,794
Wednesday	162,647	42,553	93,000	298,200
Thursday	188,266	50,535	97,380	336,181
Friday	181,376	28,724	106,605	316,705
Saturday	180,519	32,873	105,195	318,587
Grand Total	1,284,843	317,842	701,149	2,303,834